# Bungalows

Price 60 Cents

E. W. STILLWELL & CO.

ALL are architects of fate, working in these walls of time; some with massive deeds and great, some with ornaments of rhyme; for the structure that we must, time is with materials filled; our todays and yesterdays, are the blocks with which we hold.

- Langfellow

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# BLANK FOR SKETCH

In case you do not find what you want in this book, this page and the back side are to be used to sketch the plan you would like. Let each square represent one foot. Fill out the data blank in the back of the book. See special sketch offers on page 62.

# A PERSONAL TALK ABOUT THE STILLWELL SERVICE

N offering prospective builders the benefits of a new way and a better way to approach that most important business, home building, I find we are confronted with a perfectly natural inclination to question the truth of our claims, and the more so because your acquaintance with our work is made largely through the medium of Uncle Sam's mail. In this brief account I shall try to show you why and how we do as we do, as well as to give sound reasons why we can help you as no one else can.

This business was begun in 1906 and taken over under the present name in 1907. Thousands of houses have been built from our plans since that time, the majority of which were secured through our correspondence system. We have studied the building question from the standpoint of the needs of our clients not only in every part of the United States, but in foreign countries as well.

Our business is still small enough that I can give personal direction to most of the inquiries which come in, as well as supervise the special work in the drafting department. When you deal with us, I want you to feel that you are dealing with someone who will treat your problems as an individual responsibility.

I believe that we know the real needs of the home-builder in almost every locality. I have been a resident of South Dakota twenty-five years, and know what extremes of heat and cold are, wind, sun, snow and rain. Every person employed here has had similar experience. We know the necessities of your climate, and that the plans we offer are adaptable to your needs no matter where you live.

Read very carefully all of the printed pages in this book. I have personally supervised the preparation of our three books. They have been compiled right here in our own office. I do not think any statement is exaggerated. They are not the exuberant claims of a paid advertising agent, written to get your money.

The testimonials selected are more enthusiastic than our own claims. Complaints or requests for extra special infor-

mation are almost unbelievably rare. Nearly everyone gets more than he expects. I am confident you will be equally well pleased.

Los Angeles is literally the melting-pot of the nation, people coming here from every state and country. Many come for the sole purpose of making a home. These homes cover an amazing range of style and cost, to suit almost any taste. Home-planning and home-building are fine arts. It is well within the truth to say that in this respect this city is fully twenty-five years ahead of any other. Our reason for mentioning this is to show you that we have first-hand opportunities to observe and keep ahead with the latest ideas selecting the best, by which you will profit. Southern Cali fornia homes are models for all the world. You can put a little California in your home and always be glad of it.

In the preparation of this open letter, I appreciate what is your probable state of mind. You have not decided what style to build; whether to let a contract or not; whether to have a one or a two-story house. You have a number of books from which to select plans, and perhaps nothing exactly suits you. It is a question whether to get ready-made plans, special plans of a distant architect, or to have plans made locally. These problems confront everyone who builds, and sometimes it becomes a question of "to build, or not to build."

Make a selection to suit yourself. If this isn't possible, let us prepare floor plans after your own ideas, and we will design an exterior of which you will be proud.

Remember that Stillwell plans are guaranteed to be satisfactory, as represented, or your money back. We shall be glad to send plans so that you can inspect them, compare them with any others, or have them figured by your contractor. You be the judge, and if you don't want to keep them, they won't cost you a cent.

Why not take advantage of this proposition?

E. W. Stillwell

T SEEMS guite natural for a good many Eastern clients to ask (because we are in California) if Stillwell houses will be substantial in a severe climate. If customary precautions are taken against extreme cold, such bugaboos will disappear.

". . . I have become thoroughly convinced that the Bungalow is just as practical in a cold climate as it is in a warmer climate. I built mine to stand the winter and the test that we have recently had (record winter of 1912-13) proves conclusively that they are as warm and as comfortable as any house possibly can be. Every one of the occupants of my houses keep all inside doors open and the furnaces keep the houses as warm as a summer's day. . . . The test I have given the houses should be of some value to you in selling the plans, especially for our climate. They are all built from your plans.

"If there are any of these views you care to use, you are at liberty to do so. The trees were covered with ice, as you will notice, at the time pictures were taken, so you have a typical Bungalow shown

in midwinter."

S. F. LLOYD.

Edwardsville, Illinois,



EIGHT ILLINOIS [STILLWELL-CALIFORNIA] BUNGALOWS WARM AS A SUMMER'S DAY

DIFFERENT FROM GENERAL RUN OF BUNGALOWS-"I am more than pleased with the house. The floor plan is exceedingly good and the outside is very pretty. It is entirely different from the general run of Bungalows you see here.

"I have had numerous complimentary remarks about the looks of the

"The foreman told me the plans worked out better than any ordered plans he had ever handled.

"I have two more houses to build, and would like to order more plans from you."

Houston, Texas. January 16, 1914.

J. L. JONES.

NO WAIL FROM THIS HOME-BUILDER-"For a house of moderate cost, it seems to be hard to imagine anything much prettier, as my Bungalow has certainly turned out to be even more of a satisfaction to me than I expected it would, and I wasn't a bit reserved in my expecta-

"I find myself almost entirely free from that great wail of the homebuilder, 'But if I had to do it again, I'd do otherwise.' I wouldn't do a thing differently, with the possible exception of one or two minor details which can be changed at any time at small cost." FRANK KERSHAW. Highland Mills, N. Y. November 22, 1913.

CONTRACTORS LIKE STILLWELL PLANS-"The contractors who have seen the plans declare them the most complete and satisfactory ever submitted."

Nashville, Tennessee. June 12, 1913.

MRS. C. O. HADLEY.

HAPPY AND SATISFIED-"Not only am I very much pleased with our new home, but two other Bungalows have been built from my plans (received from you) and they, also, are sheltering two happy and wellsatisfied familles." Mendham, New Jersey, September 20, 1913, E. IRVING HALSTEAD,

EASY TO HEAT-CONVENIENT-NO STEPS TO CLIMB-"The builder worked according to your plans and gave me entire satisfaction. The builder himself said that if he were going to build a home it would be along the plans of this one. Everyone that has seen it was well pleased, because of its coziness and everything being so convenient.

"This Bungalow is just what my wife and I wanted, and if we should ever build again it would be a Bungalow. There are no steps to climb, every thing is convenient and it costs less to heat than a two-story house."

Oglesby, Illinois. March 6, 1913

J. W. GANSER.

# WEST COAST BUNGALOWS

A Book of Fifty One-Story Inexpensive Homes with Plans Easily Adapted to Meet All Climatic Requirements

PRICE 60 CENTS, POSTPAID



A Street of South Pasadena Bungalows

E. W. STILLWELL & CO.
410 Henne Building, 122 West Third Street, Los Angeles, California

# Age of the Bungalow

ETHEL BROOKS STILLWELL (With Apologies to Kipling)

When Earth's last House has been banished,
And the era of Homes has come in,
When the last of the building is finished,
And the hammers have ceased their din,
We shall rest—and, faith, we shall need it—
Content for a century through,
Till the Master of all good builders
Shall set us to work anew.

Then they that have homes shall be happy,
They shall sit in their bungalows
From the fiercest heat of the tropics
To the deepest of arctic snows.
They shall know real comfort in living
And freedom from Custom's thrall,
And the work of the homes shall be lightened;
It shall hardly be work at all.

There shall be no towers to vex us, No meaningless gauds, and vain, But all shall be fine and simple And the beauty of use be plain.
Then art shall be more than jig-work, And harmony more than show, And the worth of a thing its measure, In the Age of the Bungalow.

## THE BUNGALOW IDEA

### EAST and WEST

The design of small houses is something which has received scant attention at the hands of American architects. There are a few published works on so-called low cost houses but there are not many which can be built within a cost limit of \$1200 or \$2000. In fact until the advent of the California Bungalow practically no attention was given to the design of really cheap and inexpensive houses and very little to those costing as much as \$4000.

Rapid material development of our country up to about the time the "high cost of living" became acute, left Average Man but little time for the consideration of things artistic or the worth-while things of life. But the past ten years has seen a marked change in this direction, especially in an increased interest in homes and home life. The people of the great middle class have today many of the things which a few years ago were considered luxuries, or at least what were thought unnecessary comforts and conveniences.

Undoubtedly the greatest factor in the development of the architecture of moderate priced homes is the Southern California Bungalow. A few years ago the word Bungalow was an unknown word to the American people outside of this state. Although greatly misunderstood, it is today a subject of absorbing interest to anyone who is building or expects to do so. What a Bungalow is and what it is not is an argument productive of little good. The most enlightenment on the subject will come from a study of our pictures or seeing the Bungalows themselves. Here it will suffice to say that the term may apply to a two or three-room house as well as to one of six or eight, but not to a full two-story house.

Although originated here, the Bungalow style is as practicable for the rest of the United States as for California.

Greater care is necessary in stopping cracks. Sheathing, double floors, deeper foundations, cellars, etc., are always needed in the North and East. But these differences are mostly hidden details of construction which do not alter the Bungalow style of the exterior or of the interior.

A prominent Eastern architect, visiting Los Angeles, is quoted as follows:

"It is conceded that in one line of construction, namely, comfortable and unpretentious dwellings for the man of moderate means, Southern California and particularly Los Angeles, leads the world. A unique and altogether charming type of architecture has been developed in and about this city.

"The influence of California architecture is strongly felt through the East—many of the Eastern suburbs are adopting a modified form of the Los Angeles Bungalow.

"Tourists passing the winter here return to their native heaths enthusiastic converts to the Bungalow idea. The long low lines and air of repose and solid comfort make them the ideal refuge for the hard-working business man."

All of this is very true. But we would add that in "modified forms" the so-called Eastern Bungalows lose much of their identity and characteristic charm. If you want a REAL BUNGALOW you should procure a complete set of Stillwell plans. It is the ONLY WAY.



The extended porch makes this an uncommon Bungalow type. No one ever has too much porch room. Even this porch could be enlarged by running it back and the only change in the appearance would be to make the side gable high like the front one. If a small porch would suffice, the side one can be cut off with a saving of \$50. As in most modern homes, the porch floors and steps are cemented; the retaining wall and pedestals are brick.

The plan is remarkable in many ways. The intercommunicating hall is conducive to greatest privacy in the principal rooms. The popular demand for plenty of closets and good sized ones is certainly met in this house. Besides the closets there are all the built-in cabinets that are so necessary in making housekeeping a delight. Access to a large cellar is via the kitchen. The attic is large enough to afford satisfactory storage space and is conveniently reached by stairs from the screen porch.

Cost, \$2300 to \$2800. Plans, \$15. Specifications, \$2. Material List, \$5.



Don't take a chance on being shrewd enough to beat the building game. Protection costs so little and pays both contracting parties in the long run.



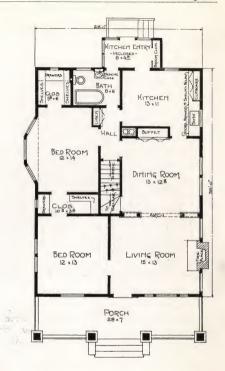
Many men find that they can turn vacations and out-of-office time to profitable account by building small Bungalows. Attractive homes like this can always be sold at a profit.

This house has walls of siding, a brick-and-cement porch and shingle roof. The rafters span the full length of the plan and form a great big attic. Our plans call for a somewhat greater pitch than the cut shows. This attic is unfinished, but has windows and partitions set for two bed rooms and a store room (in front gable). There is a two-thirds basement divided into rooms.

Cost, \$2400 to \$3000. Plans, \$15. Specifications, \$2. Material List, \$5.

We also have special reversed plans of this house of the same arrangement. It has a full-size basement with grade landing entrance to the enclosed back porch and basement. It has two finished second story bed rooms and the front porch is entirely enclosed with hinged windows.

Cost, \$3200 to \$3700. Plans, \$20. Specifications, \$2. Material List, \$6.



You can get along without Stillwell Plans, but you can get visibly better results with them

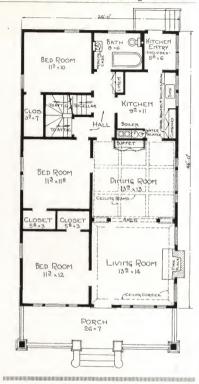
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This home classifies as one of the "ten best sellers." Every line and detail characterizes it as one of the best specimens of pure Bungalow design. It has a beautiful cement porch with a broad view unobstructed by center post supports. The walls are covered with rough Bungalow siding stained brown. The roof shingles are stained green. The roof is gabled up in front—enough to get head room for a nice attic—while the rear portion has a hip roof.

The plan is a model arrangement for a Bungalow, having the accessibility characteristic of the best California type of Bungalows with the added feature of a stairway to the attic. There are all the built-in necessities—a beautiful buffet, a kitchen cabinet that goes clear to the ceiling, a linen cupboard of the same design, and a medicine case. The water boiler and gas heater are enclosed in an asbestos lined closet. The pressed brick fireplace contributes much to the interior cheerfulness while the columned arch with its broad opening gives spaciousness to the two principal rooms.

Cost, \$2000 to \$2400. Plans, \$12.50. Specifications, \$2. Material List, \$5.



As a class, contractors are honest. But good intentions never compensate for disappointing results. The best results are certain with Stillwell Plans.

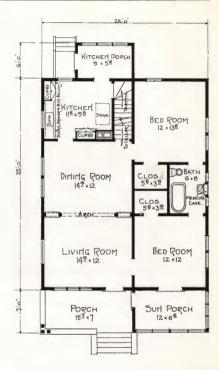


There is a big demand for really cheap houses. But most "cheap" houses show up their quality, if not when new, very soon after. It costs an insignificant amount more to build one that will stand up and look well a long time than one in which depreciation sets in early. Usually it is a matter of careful planning and simple exterior lines of which this bungalow is a good example.

The house has a plain siding exterior including the porch and steps enclosures. The porch floor and steps are wood, a very slight economy over concrete. The roof is a simple span from front to back, giving height for two nice attic rooms. A saving of about \$25.00 could be made in eliminating the roof dormer. This adds so much to the appearance and is a necessary means of ventilating the attic and the bed rooms so it is a justifiable investment.

The sun porch in front is rather an unusual feature and is suitable for a beach exposure as well as an inland location. The plan is the simplest possible arrangement and nothing can be arranged any cheaper to build.

Cost, \$1700 to \$1900. Plans, \$10. Specifications, \$2. Material List, \$5.



It will cost less to buy Stillwell Plans than to get along without them. Mistakes cost money.

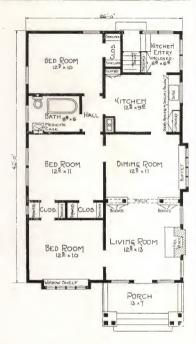


Here is a neat little Bungalow that is peer to any in its class. Walls and roof are all shingles, verge boards, brackets and porch posts are rough solid timbers. The pure white cement work of the pedestals and white window and door casings are a pleasing contrast with the dark shingle stain. The porch floor and broad steps are concrete.

Interior wood work of the front bed room, living room and dining room is stained slash grain pine and other rooms are dull white enamel. The plastered kitchen walls are white enamel also, making the rooms beautiful and sanitary.

The dining room has a broad, low buffet, the top forming a deep ledge for the high casement windows. The room sizes would in some sections be called small, but care has been taken to preserve good wall spaces, while closets and cupboards are so arranged as to make every foot of space count for more than in the average small house. The house has a full concrete basement back of the line of the dining room.

Cost. \$1850 to \$2300. Plans, \$12.50. Specifications, \$2. Material List, \$5.



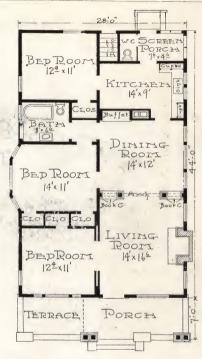
Beauty is not a matter of size, space or place, but of plans correct in every particular



This Bungalow is also a fine example of the amount of room which may be secured at a reasonable cost. It is built on a forty-foot lot but would show to even better advantage on one somewhat wider. The porch and side gables are shingled. The rear portion has a separate roof which is hipped up behind. Porch and terrace walls are clinker brick with cement caps and the floors cement.

Specifications for the living room and dining room include thin oak flooring, paneled wainscoting, plate rail, beamed ceilings, and sand finished tinted plaster. The fire-place is six feet wide and faced with pressed brick. The columned arch has bookcases with glass doors built into the buttresses. As in all of our plans, the buffet and kitchen cabinet are designed in keeping with the style of the interior finish and suitable to the demands of an ordinary family. The house has three bed rooms and a large closet for each. A grade door at the cellar entrance avoids the necessity of lifting the usual trap doors.

Cost, \$2100 to \$2600. Plans, \$12.50. Specifications, \$2. Material List, \$5.



Stillwell Plans are valuable information and advice in addition to the insurance against trouble.





The exterior walls are siding, and the roof shingles. The porch shows a fine job of cobblestone work with cemented floor and steps. The plans call for slightly more roof pitch than the cut indicates, which provides for a big storage attic that is about 8 feet high in the center. Another dormer like the one in front could be built out on one side for a sleeping porch.

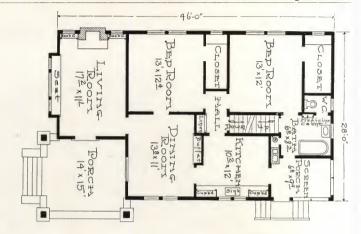
Plan No. W-812 (upper) is our original plan for this exterior. It has a cellar 131/2x161/2 under the kitchen, bath and screen porch.

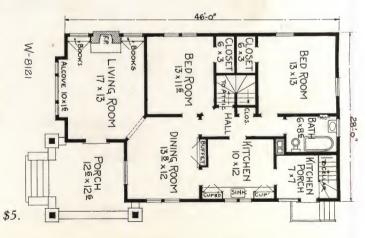
Cost, \$2125 to \$2400. Plans, \$12.50. Specifications, \$2. Material List, \$5.

### No. W-8121

An alternate plan with a full size cold climate basement.

Cost, \$2400 to \$2700. Plans, \$12.50. Specifications, \$2. Material List, \$5.



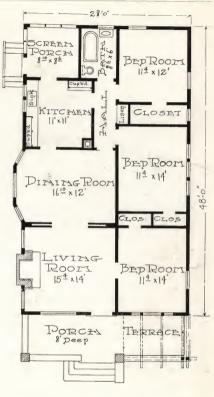




Here is a typical Bungalow of six large rooms built cheaply and well. It has a plain gable roof with an extension of it over the porch. There are lattice ventilators in each gable. The siding is stained a dark brown and trimmings are painted. The house is set well above ground on a high terraced lot. Porch and terrace walls are brick with cement floors and steps.

The front door is one of the stock bungalow styles, wide and heavy. The wide living room window is plate glass. The style of the front bedroom window is a little different, being cut up with a center light and small casements on either side. This room can be very easily fitted up as a den, if desired. Special notice should be taken of the grouping of the four rooms and bath about the pass hall. This Bungalow has no cellar, but an excavation of good size with an outside entrance can be made at very low cost. The kitchen fixtures include a cooler having screened shelves, a cold air duct under the house and a ventilating flue up through the roof.

Cost, \$2200 to \$2500. Plans, \$12.50. Specifications, \$2. Material List, \$5.



Wherever you live, we can draw your plans.

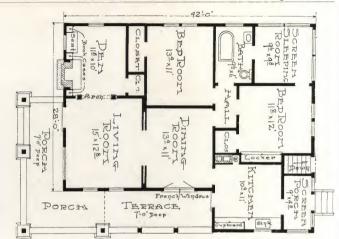


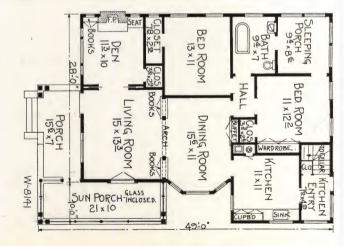
The exterior of this unique Bungalow is shingled as far down as the window sills and sided below. Porch and terrace floors are cement. Roll roofing covers the house and is of particular advantage in the flattened porch roof. The terrace porch is covered only with pergola beams. There is a cellar which is 12x15 feet.

Cost, \$2400 to \$2800. Plans, \$15. Specifications, \$2. Material List, \$5.

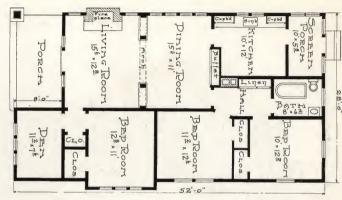
Plan No. W-8141 has an exterior similar to No. W-818. Working plans will be furnished with or without a basement. The enclosed porch is designed for using both screens and sash, according to season.

Cost, \$2500 to \$3000. Plans, \$15. Specifications, \$2.









Here is an attractive Bungalow that can be built cheaply for the number of rooms it contains. The exterior is siding, with a simple treatment of wide boards and battens in the gables. The large plan is set on a low foundation while the floor line of the small plan is  $2\frac{1}{2}$  feet above grade.

Plan No. W-815 is a typical arrangement of a six-room Bungalow with the addition

of a small den or office.

Cost, \$2200 to \$2700. Plans, \$12.50. Specifications, \$2. Material List, \$5.

If cellar plan is desired, this will be furnished with plans without extra charge.

Plan No. W-8151 is an economy plan, affording most of the accommodations of sixroom Bungalows. Many housewives prefer to use a breakfast alcove all the time, and so a regular dining room can be dispensed with.

Cost, \$1950 to \$2300. Plans, \$10. Specifications, \$2.

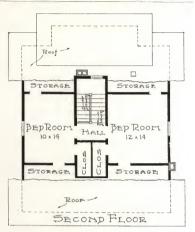


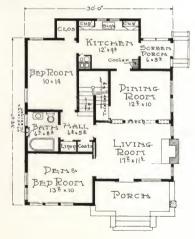


The expansive roof of this house covers a surprisingly large amount of floor space. The partly recessed porch and large well placed windows with the beautiful surroundings make this a most attractive home.

The living room and dining room are separated with a wide columned arch. The front room which is shut off from the living room by a sliding door can be made a sun parlor, den or an emergency bed room. One of the best things in these plans is the hall which connects the principal rooms below and also forms a convenient means of reaching the rooms above. The stairs being cut off from the living room will not carry off heat as they do in most open stairways. Some of the nice points about this Bungalow are the large closets, kitchen cupboards, ventilated cooling closet, medicine cabinet built in the bathroom, and the basement.

Cost, \$2600 to \$3000. Plans, \$15. Specifications, \$2. Material List, \$6.



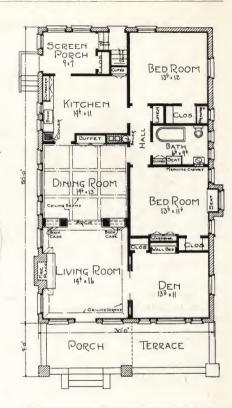




Brick (or tile) fire-resisting construction is a new development in small houses. The walls of this Bungalow are solid masonry with a thick coating of stucco. The inside studs, joists and rafters are wood, but the roof, different from the ordinary fire risk, is covered with cement tiles. Our plans call for a direct front porch entrance, instead of at the end, as the photograph shows. This makes a great improvement in the front appearance. With a fully developed setting, this will make a strikingly attractive Bungalow. Ordinary frame construction would cost about \$250 less.

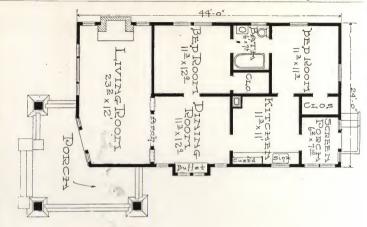
This is a fully equipped Bungalow, with book cases, buffet, cold air closet, kitchen cabinets, concealed wall bed, drawers in closets, wardrobe, and big screen porch with combination inside and grade entrance to the basement.

Cost, \$2600 to \$3000. Plans, \$15. Specifications, \$3. Material List, \$6.



For best results, you need the best plans





Of all our Bungalow selections, this house has attracted the most notice. We have fitted this design to many houses of greatly different sizes and arrangement, as these floor plans show.

The exterior is shingled. Although our original plan is only 24 feet wide, the extension of the porch at the side creates an effect of a greater

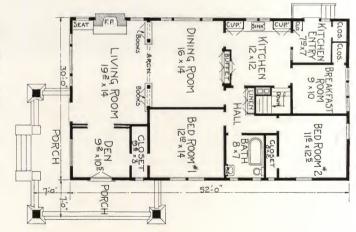
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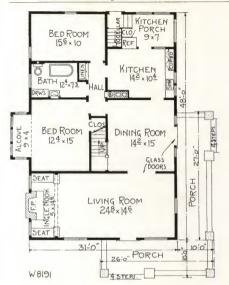
Plan No. W-818 (upper) is made without a cellar, but we furnish a separate foundation plan with stairs from the enclosed back entry, on request.

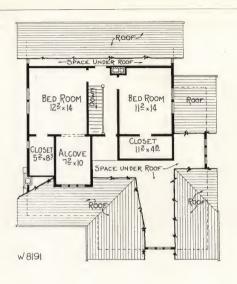
Cost, \$1875 to \$2300. Plans, \$12.50. Specifications, \$2. Material List, \$5.

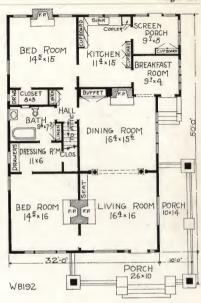
Plan No. W-8181 is a mighty fine arrangement for a larger house. It provides for a half-size basement with coal, furnace and store rooms.

Cost, \$2850 to \$3500. Plans, \$20. Specifications, \$2.









### W-8191

These plans are so much different that they permit a considerable improvement over the exterior design of the original, W-818, after which it is modeled.

Unlike the original, it is gabled high at the sides by running the rafters one way—from front to rear. This produces what is known as a story-and-half house. Half of the second story is a low attic and the center half high enough for rooms. In this case the ceilings are square and 7½ feet high, leaving big storage spaces in front and rear with low windows in them.

The exterior walls are a combination of siding and shingles, the latter being the treatment of front and side gables. The porch columns are stone, square to the beam line and not battered like W-818.

There is a stone basement under all but the living room. It has a furnace room, fuel room and a big laundry with outside steps. Floors are cemented throughout.

Cost, \$3200 to \$3800. Plans, \$20. Specifications, \$2.

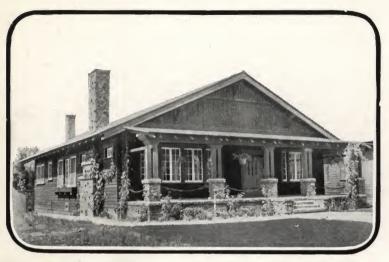
### W-8192

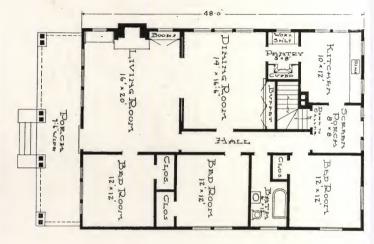
It is thought necessary in many homes of the South to have fireplaces—or grates, as they are called—in each room. While this is one of the habits in building and has some disadvantages, there are also advantages. Even if more costly than furnace heating, and requiring large rooms, it is an ideal means of ventilation, and the cheering warmth of an open fire is much appreciated.

The exterior design of this house is similar to the one on page 18, but our plans show a better looking house because of the increased size, and the fact that the roof is higher. The 8½-foot high attic has windows in the side gables, but is not finished for rooms. Like the original, the roof is hipped over the rear portion, and then is gabled at the sides over a front span of about 34 feet. Like W-8191, it might have high attic rooms if the gabled roof were made to span the entire length from front to rear.

The first story ceilings are 10 feet high. No cellar is provided, but there is a substantial cement block foundation.

Cost, \$2800 to \$3400. Plans, \$15. Specifications, \$2.





No. W-820

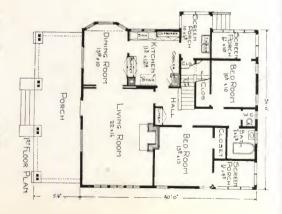
The exterior construction of this is so simple that a builder produces a home at the very lowest cost consistent with good appearance.

Plan No. W-820 (upper) is our original plan. It has a solid brick foundation and a cellar under the pantry and kitchen.

Cost, \$2450 to \$2900. Plans, \$15. Specifications, \$2. Material List, \$5.

Plan No. W-8201 (below) is a revision of the same plans. This is a fine arrangement for a hot climate as there are sleeping porches. There is no cellar, but a simple change would work in stairs for one off the kitchen back porch. In the second-story gable ends are bed rooms 10x16 and 15x16.

Cost, \$2500 to \$3000. Plans, \$15. Specifications, \$2.







A West Virginia man who built from the upper plans of this house describes it as the most aristocratic little house he ever saw. It cannot be called a Bungalow, strictly speaking, neither is it ordinary cottage style.

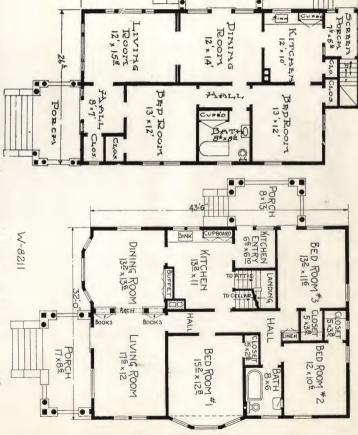
It has the narrow siding which batters outward from the window sills down to the low foundation near the grade line. The porch floors are wood. The roof is shingled.

Plan No. W-821 calls for brick work around the porches. There is a cellar under the kitchen and rear bed room.

Cost, \$2300 to \$2800. Plans, \$15. Specifications, \$2. Material List, \$5.

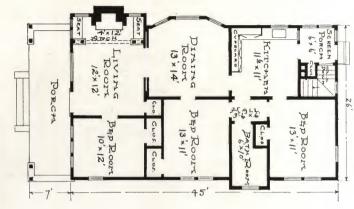
Plan No. W-8211 is an alternate plan for the above exterior. It has a full size basement and cemented block walls up to the joist line.

Cost, \$2600 to \$3200. Plans, \$15. Specifications, \$2.



PORCH





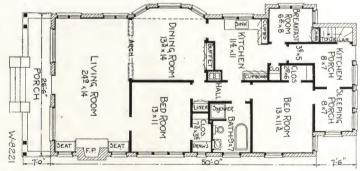
This is one of the more extreme California Bungalow types. The exterior is all shingles, slightly stained. Working plans call for increased roof pitch to conform to general climatic requirements.

Plan No. W-822 is our original arrangement. The special feature is an inglenook at the end of the living room, with a roof jutting out under the main roof. This nook may be eliminated, making the living room about 14½x12. There is a 11½x17 cellar.

Cost, \$2250 to \$2500. Plans, \$15. Specifications, \$2. Material List, \$5.

Plan No. W-8221 is for solid brick wall construction, except for the gables, which are shingled. There is a basement extending up as far as the living room.

Cost, \$2975 to \$3400. Plans, \$17.50. Specifications, \$3. Material List, \$6.





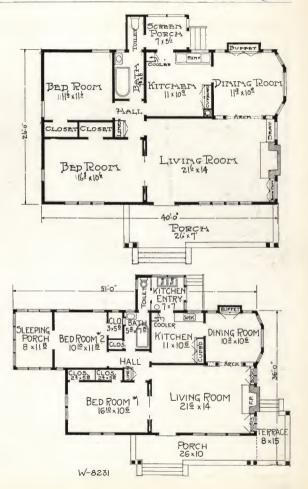
Wide front Bungalows are very popular where people have enough lot frontage. They make a more impressive appearance with the length showing in the front elevation. This house has walls of siding, a shingle roof and wood porch floors.

Floor Plan No. W-823 is our original arrangement. There is no cellar, but cellar stairs, if desired, might be taken off the back porch.

Cost, \$2000 to \$2400. Plans, \$12.50. Specifications, \$2. Material List, \$5.

Floor Plan No. W-8231 is a revised plan of the same house, affording more closet room and a sleeping porch. It has no cellar or basement.

Cost, \$2200 to \$2600. Plans, \$15. Specifications, \$2. Material List, \$5.







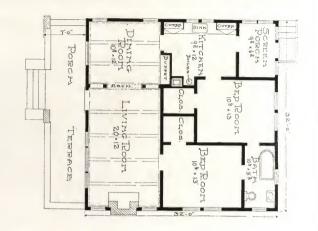
Here is a specimen of the Bungalow style design for wide frontage effect, although only 32 feet wide. The exterior is siding up to the window tops and the rest shingles. The brick of the porch is laid with raked out joints.

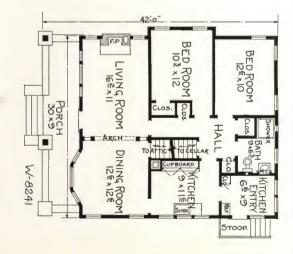
Floor Plan No. W-824 is an economy plan that takes no space for hall or stairways. Regular working plans do not provide for a cellar, but such a plan will be supplied on request.

Cost, \$1800 to \$2300. Plans, \$12.50. Specifications, \$2. Material List, \$5.

Floor Plan No. W-8241 is a special plan providing more accessibility with slightly smaller rooms. There is a full-size basement and a 10x29 attic space that is 4½ feet high at the angle of rafters and walls.

Cost, \$2200 to \$2600. Plans, \$12.50. Specifications, \$2.



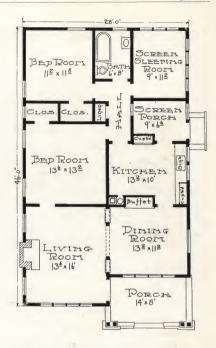




An exceedingly restful, homelike feeling is characteristic of this Bungalow. One of the very splendid points is the inconspicuous location of the front door. All of the outside walls are shingles with a very light oil stain. The photograph shows what a decorative thing an awning may be.

The plan is for six rooms and large closets; one of the best rooms being the large open-air sleeping room—a feature which is often desired even in very cold climates. The two principal rooms have a massive arch between them with bookcases built into the buttresses. Paneled wainscoting, beamed ceilings and hardwood floors are included in the plans and list of materials. Kitchen conveniences are exceptional. We recommend this particularly as one of our best planned inexpensive homes. This plan with stairs from back porch to cellar and exterior of W-818 sold at same prices.

Cost, \$2000 to \$2600. Plans, \$12.50. Specifications, \$2. Material List, \$5.



A home is a mirror which reflects the taste of people who build.

An artistic home is your bestadvertisement



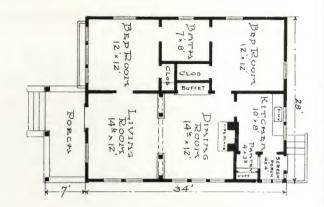
Bungalows of this type have been extensively built throughout the West. In a community of older style houses, something like this seems to fit into the general scheme of things, better than some of the more extreme types of Bungalows.

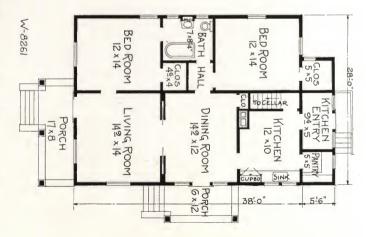
Plan No. W-826 (upper) is the old style arrangement of bath opening off the bed rooms and the fireplace in the dining room. The pantry would make a nice breakfast alcove.

Cost, \$1800 to \$2200. Plans, \$12.50. Specifications, \$2. Material List, \$5.

Plan No. W-8261 is a revised plan to meet requirements of other than for a mild climate. This calls for a half-size cemented basement and high foundation walls of cement blocks.

Cost, \$2050 to \$2400. Plans, \$12.50. Specifications, \$2. Material List, \$5.





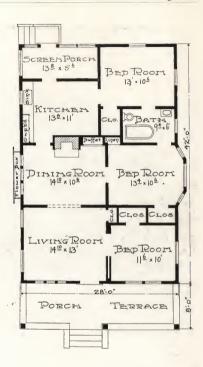


No. W-827.

Bungalows of this style find much favor North and East as they are a sort of connecting link between the cottage and the extreme Bungalows. This kind of a home will always attract attention, being a simple sensible design. The outside is ordinary six-inch siding with painted white trimmings. The exposed rafter ends are slightly raised. The combined porch and terrace make a very attractive front.

A study of the plan will show a very compact arrangement for six rooms, porch, bath, and closets. The connection between the principal rooms is a wide cased opening. All of the built-in features, such as buffet, fireplace, linen closet, kitchen cabinet, etc., are very simply designed. This construction, together with the employment of a cheap grade of materials in the framing enables a builder to secure this large Bungalow at a very low cost.

Cost, \$1800 to \$2200. Plans, \$12.50. Specifications, \$2. Material List, \$5.



Basement or cellar plans will be furnished on request for plans not showing them.

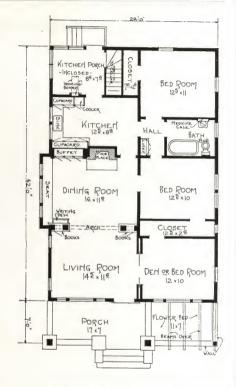


No. W-828.

The builder of this beautiful house took a fancy to certain things in the exterior design of No. W-840. He had, however, entirely different ideas as to a plan, so we developed special working plans for him with highly satisfactory results. The porch, including the light gray porch pedestals, railing and floor, is all cement work. This is matched by the gray siding and ivory white trimmings on the house. The roof is of wood shingles.

The interior is specially planned with every built-in convenience to make work easy and reduce the cost of furnishing. This is particularly desirable in a house with so little floor and wall space. Occupants of the Bungalow say the kitchen is rather large for simple housekeeping, as almost all the work is within reach from a piano stool. The general opinion though, is that it is well to provide space for a breakfast table as was done here. The kitchen porch is walled and plastered up to a height of three and one-half feet, leaving screened openings that may be enclosed with glass in winter months.

Cost, \$2000 to \$2500. Plans, \$12.50. Specifications, \$2. Material List, \$5.



"Preparedness" in the form of minutely detailed plans is the only guarantee of one hundred per cent. results.

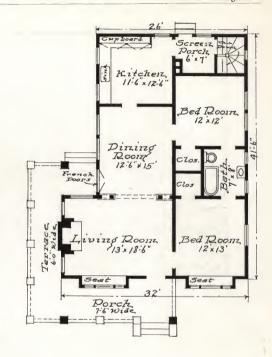


No. W-829.

A beautiful homelike Bungalow, appropriate for either city or country. The porch pillars, pedestals and walls are of clinker brick. The floors are cement. Instead of the customary railing, two strands of chain hang between the pedestals. The porch roof is supported by a beam carried by the two large brick columns. Walls are sided up as far as the window sills and shingled above. The trimmings are white, the siding gray, the shingles a dark stain, and the roof a very light gray. The style of the front windows is very different from the ordinary.

The Bungalow is planned with five rooms, but could be made six rooms with an addition of six feet to the length, making a bedroom where the rear porch now is, and placing the porch in the rear of the kitchen. The kitchen cabinet is extra large. Cellar.

Cost, \$1900 to \$2400. Plans, \$15. Specifications, \$2. Material List, \$5.



The Builder who works from a picture and floor plan, unconsciously does the Owner and his own best interests an injustice.

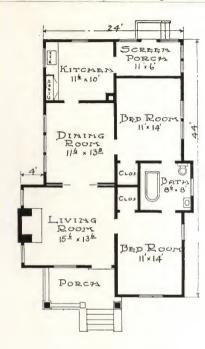


No. W-830.

An extremely popular style of building in all parts of the West. It makes a very pleasing, inviting home in every respect. The outside walls are shingled. The white frieze extending around the building forms the head casings for the windows.

The plan is a very simple arrangement for a small family. To make a six room house of this it would only be necessary to extend the rear walls of the house, making the screen porch the extra bed room and building the screen porch immediately in the rear of the kitchen. On request we furnish details for a columned arch to be built between the living room and dining room instead of the double sliding doors.

Cost, \$1625 to \$2000. Plans, \$12.50. Specifications, \$2. Material List, \$5.



No Owner will "knock" a contractor who lives up to the agreement as expressed in architect's plans and specifications.

THE BUILDING AND THE PROPERTY OF THE PROPERTY

# PRACTICAL SERVICEABILITY of STILLWELL-PLANNED CALIFORNIA HOMES EASILY ADAPTED TO MEET ALL CLIMATIC CONDITIONS

The beautiful homes of California are a natural product of the Pacific Coast. A wide range of climatic and site conditions furnish a variety of settings for ideal homes.

A kindly climate and a beautiful land promotes originality in architecture. The classic architectural forms of ancient Greece, Rome and the other Mediterranean countries, were adopted throughout the world and adapted to the varying conditions of climate. So have California style homes—the bungalow in particular—been found practical under the severest tests and accepted as a distinctly American architectural style.

Yet few people outside of California and the tourist class understand what bungalows really are. A prolific source of misinformation about bungalows is the publication of some good bungalow pictures secured through Los Angeles photographers, but accompanied by plans that do not fit and do not reproduce the original exteriors if built from. Most of the so-called bungalows, Eastern built, that are illustrated in various publications are so unattractive as to give many prospective builders of artistic tastes an entirely false conception of the beauties and advantages of California homes and bungalows in particular.

The average North American home has to provide for a combination of climates—extremely hot in summer and bitter cold in winter. The homes of the Pacific Coast that are shown in Stillwell publications are, for the most part, perfectly adaptable to the requirements of cold climates.

All of these houses have solid foundations—usually concrete. Most of them have cellars or basements which provide for heating equipment. The same kinds and sizes of timber and other materials are specified for construction as are universally used.

Local conditions may require such changes as the elimination or addition of insulating papers, sheathing, or change of size or depth of foundations. These more or less concealed details of construction in most cases can be arranged by the builder to suit the owner. Specifications therefor are left open for individual selection in our specification blanks. Other changes as to arrangement can often be specified in the building contract or in a supplementary sheet attached to specifications.

In all our plans, provision is made for screening all windows with full length screens. Where screened sleeping porches are not provided, bedrooms may be equipped with hinged casement sashes, or with disappearing (drop) sashes or more of the double sliding type of windows added. In most cases, sleeping porches may be built out from bedrooms without affecting the original plan.

Very few of our plans provide for vestibules as they spoil the arrangement of a small plan and do not look well. But winter vestibules can be made to set up in sections. Front porches may be glassed or screened in according to season and location.

Every one of our plans show a screened porch or enclosed entry. These are rooms which are considered indispensible in warm climates and are even more necessary in cold climates. These porches, or rather rear entrance halls or vestibules, are studded up and have walls the same as any room. Openings are high, which feature shuts out the hot sun, dust, rain or snow, allows the full use of the wall and floor spaces and effectually conceals the interior. The screen openings are so made that they can be equipped with winter sash and storm doors. Thus the glass enclosed screen porch serves as a rear vestibule and often provides a very comfortable basement stairway location which does not interfere with the convenient arrangement of other rooms. Dirt is not tracked through the kitchen and proper ventilation is secured.

Sunshine is both a germicide and nerve tonic, so the large window area which is so characteristic of California homes is equally desirable in other climates. If this increases the cost of heating, it is a healthful measure and less expensive than doctors' bills. It also promotes dryness within. The wide overhang or roof extension of these homes shields outside walls from the intense heat of the summer sun at mid-day. When the sun is low in winter, the roof is high enough to admit his cheering warmth.

The height of most first story ceilings in these houses are between 9 and 10 feet—the average American room height. Second story ceilings are 8 feet high. For the South and Southwest, ceilings may be raised to conform to custom if desired.

By increasing the width and length of floor plans, this will, with higher ceilings, give the spaciousness of open rooms and halls which add to comfort during the long heated period. But the cost of building is greatly increased thereby as is also the expense of furnishing. It is often better to save by building on a medium size plan, but giving special attention to the ventilation of overhead attic and under-floor spaces.

By exercising a little ingenuity, any builder can use our ready-made working plans for building homes in any part of the country. To enable builders to use these low cost stock plans, we are always glad to offer suggestions as to changes. Where extensive departures from the original plans make it advisable to have special plans prepared, we will do this for a reasonable fee.

# A MAN BUILT EIGHT STILLWELL BUNGALOWS

(Used ready-made plans. This letter is an unsolicited testimonial.)

Gentlemen:

Edwardsville, Ill.

I mailed you a check a few days ago for \$10,00, covering the plans sent me October 23rd. I received the two books and thank you very much for them. I have built eight California Bungalows in one block this last summer, and they are the first genuine Bungalows that have been built in this locality. Some fifteen hundred people have visited them during the last three weeks and they have created considerable excitement. For your information I am sending you one of the circulars I got up announcing the completion of them.

I have a great many Bungalow books, but I have found nothing that is as complete in every detail as the plans shown in your booklets. You certainly have the proposition down to perfection

s. F. LLOYD.



STILLWELL BUNGALOWS IN ILLINOIS

### THE MODERN BUNGALOW HOME

Nothing in recent years that so completely affects home life has grown so rapidly in favor as has the modern Bungalow. First from the West and South, and now from the East and North, comes the unqualified approval and adoption of this style of home.

We are all inclined to question the merits of most things upon which we are not informed. This has been true to some extent with the Bungalow, but these objections are quickly eliminated when an investigation is made.

In this section of the middle West, where we have a combination of climates, many builders modify the plans and constructions of the Bungalow until it loses its identity. This, while it may not destroy its many advantages, does destroy its beauty and denies the extra satisfaction and comfort which a combination of beauty and convenience affords.

One hears nearly every type of country and suburban home called a Bungalow, provided only that the house is somewhat informal or picturesque in its lines. Some one has remarked that in the new dictionaries a Bungalow should be defined as "a house that looks as if it had been built for less money than it actually cost."

Simple as a Bungalow appears outwardly, an economical arrangement of living room, dining room, service and bed rooms, with means of ready communication is not easily accomplished. It is not uncommon to find an otherwise attractive Bungalow with 25 percent of the floor space wasted.

With all due respect to the complete knowledge that every new builder of a home has, as to just what is right and proper, it must be admitted that the architectural profession deserves a large place in the arrangement, if the best results are to be obtained. It is well then to go fully into every detail and feature of the plans before changing or discarding them.

The Bungalow must be long, low, plain and massive. To deviate from any of these on account of cost, or for any cause,

destroys the true Bungalow effect, while to get these effects and carry them out in every detail requires the most careful planning.

Some have thought that the Bungalow, with its wide departure from our cottage and two-story type of house was only a fad and would pass as other fads do. Such opinions are without foundation, for the Bungalow is here to stay. Beautiful in lines, substantial in construction, and practical for health and convenience, it has taken its place as one of the best styles of American homes.

## The Building in Edwardsville of the First Genuine Thoroughly Modern Bungalows

After a very careful study of all the styles of architecture of moderate priced homes, I became convinced there was nothing that could compare with the Bungalow, and with the purchase of the spacious grounds that are now Logan Place, I was afforded the most desirable location for the building of such homes. To-day, five months after starting, eight modern Bungalows, of six and eight rooms each, grace this beautiful park.

The plans for these Bungalows were drawn by Los Angeles, California, architects and but for some minor changes, the finished buildings are just what you would see if you were upon the streets of that most beautiful city, where you can ride a hundred miles and pass nothing but Bungalows.

The deep satisfaction and delight it has given me to plan and build these homes, with their beautiful surroundings, fills me with the desire to have every one interested in the ideal, visit them, and I invite all to come and see, that they may learn the merit and many advantages of the Bungalow.

Far too often the builder of a new home is disappointed with it; some important feature or the quality of some material has been overlooked, while a desire to get something cheap leads to a cheapening all along the line, with the result that the home, when finished, falls short of expectations. This is a severe disappointment, for if there is anything in all the world that concerns one vitally, it is one's own home.

Although we may build ever so many houses we will always find room for improvement, but experience becomes more valuable here, perhaps, than anywhere else in all the vocations of life, more valuable because it concerns the most vital work.

If you are once interested in a home you will see how completely the objectionable features in building have been eliminated in the construction of the Logan Place Bungalows, and also how many features are added that make up the perfect house.

The arrangement in these houses is considered by the many who have inspected them to be as near perfect as is possible in houses of this size and cost. Every feature that could possibly be included will be found, every inch of space that could be utilized has been wisely used.

S. F. LLOYD.

## Who Is Best Qualified to Draw Your Plans?

It is an attribute of human nature to desire the good opinion of others, hence every home owner wishes his house to be attractive.

The exterior is seen by all passers by and their idea of the interior is apt to be formed from the appearance of the exterior. People who consider appearances and appreciate the advantages of an interior planned for convenience and comfort are careful to retain the best talent to make plans for their homes.

The most important consideration from the viewpoint of the owner contemplating the erection of a small home is the expense. For this reason he often feels that he cannot afford the services of a regular architect.

This seems to make it necessary for the contractor to draw the plans. All contractors of wide experience agree that they can not afford to devote much of their time to this phase of their work. Very few are qualified for it. None would attempt it were it not so often necessary just to land the jobs.

The architect of restricted local practice can not afford to neglect larger work to draw small house plans at any price. If you have less than \$5,000 to put into a home, it is not likely that you can secure the best service from any local architect.

Ordinary architects are trained for big work and are not much interested in the planning of small buildings. The planning of homes is a specialty and styles are changing from year to year. This requires constant study and special training which the average architect lacks.

Who, then, is qualified to draw your plans at a price you can afford to pay?

Unless local conditions are such as to require personal supervision of the job by a local man, we can render a better service than a local architect. At your disposal is our many years of experience covering this whole country. We specialize on homes. We have a general working knowledge of all conditions of climate. We save owners real money because we are experts and plan homes to be built economically. Unlike specialists of most professions, our experience and volume of business makes it possible for a prospective builder to engage our services for much less than those of a general practitioner.

Stillwell plans assure you the protection you need before you start to build.

## SEND FOR PLANS ON APPROVAL

## SATISFACTORY BUILDING COST GUARANTEED

No contractor can tell you what any house in this book should cost until he sees the detailed working plans and specifications.

A builder is not a mind reader. He must have something definite to figure on with any accuracy. Contracting is enough of a gamble under existing conditions. It is worse than a gamble financially and usually disastrous to the owner when a builder attempts to build without plans a house with which he is not familiar.

For your own protection now—for your own satisfaction in the long, long years to come—don't take any chances. Have definite plans, incorporating your own ideas; that is the only way to get a dollar's worth for a dollar. The great war has taught us that careful preparation is essential for success in any undertaking.

This is no time to guess or to trust to luck. The farmer tests his seed corn; the manufacturer buys only tested and tried materials. Bankers take no man's word for anything—every business proposition goes down in black-and-white. Building a home is strictly a business proposition. Treat it as such with cold business-like judgment.

### GET PLANS AND TEST THEM

Use your own common sense; don't accept any contractor's statement that he doesn't

need plans. They all need plans and it is a bad sign if any contractor opposes archi-

#### FERDINAND FISH

Mayhew Avenue Larchmont Park Larchmont, New York

January 26, 1916.

I repeat what I have already said to you a year ago, that I regard your plans as the most practical of any I have used. They are workable in every respect, but the chief charm to me lies in your method of detailing. Usually much is left to the genius and taste or conception of the foreman, or the mill, and as a rule, they have to do a lot of drafting and submitting of sketches in order to get an interpretation of the purpose of the architect. I am an architect and builder of over thirtyfive years' experience and I am frank to say that, while I am occasionally compelled to do designing. I find your plans all that . I could wish and I would never touch a pencil if I could help it for low-cost houses while I can get what you offer at such prices. My time is worth more on other work. With one exception, I consider that you have no real rival in the interesting field you cover so efficiently. You are welcome to make any use of this letter you wish, as I believe worthy effort should be recognized.

FERDINAND FISH.

Larchmont Park, Larchmont, New York.

tects' plans before he has seen them. You need plans to settle and clarify your own ideas if for nothing more.

Plans are the logical starting point for any

building operation. If on account of cost, you are not fully decided, get plans anyway—at least ready-made plans. That will give you something definite to figure on as a basis.

You can send for any of the plans in this book under any one of our five offers as stated on page 61. Every one of these is a money-back offer so you get the plans on approval. Note that offer number four is especially liberal. Send a certified personal check which we will hold long enough to give you 10 days' examination of plans plus the necessary time for transmission of mails. If you want to return the plans within that time, we will return your check. That will give you 10 days-a week and a half-to decide what you want to do. In that time several builders can give you the actual cost of building in your community, built as you want it built. Apply the acid test to our arguments in favor of plans and we will risk your judgment.

### SEE SIDE VIEWS AND INTERIORS

We can not send other photos of exteriors or interiors. The plans will give you an adequate conception of the side and rear views. The interior details of each house are very interesting. You should study them.

. . . Write for plans—on suspicion, as Elbert Hubbard would say—in accordance with our offers.

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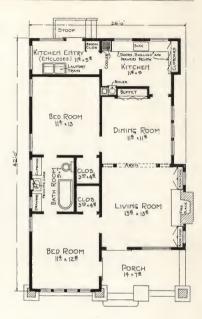


No. W-835.

This house is popularly known as the one-story Swiss Chalet type. About the only difference between it and ordinary Bungalows is style of the roof. The roof has a low pitch that is characteristic of the homes of the Swiss people. The wide overhang or cornice is supported by heavy timbers that form a part of the frame of the building. The covering is a red composition roofing that is fully guaranteed and that has proven satisfactory on roofs of lowest pitch under all conditions, when properly laid. The walls of the house are wide and narrow siding. The white cement work of the porch is consistently carried out, being continued across the entire front of the bed room in a most pleasing way that gives an effect of massiveness and strength to the building. The broad fireplace carries out the same idea.

The interior is a simple arrangement of five rooms with all modern built-in cabinet work. Bed rooms, kitchen and bath are finished in ivory white enamel. Living room and dining room in light Flemish stained pine. Plans furnished with a small cellar in rear with outside steps.

Cost, \$1800 to \$2000. Plans and Specifications, \$12.50. Material List, \$5.



The real test of Stillwell homes comes from that satisfaction of Owners which lasts long after the mere cost of plans is forgotten.

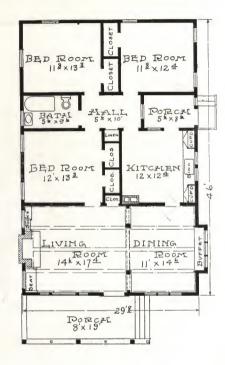


No. W-836.

This Bungalow illustrates the present tendency to use the most common materials and to design houses along the most simple lines possible. The walls of the house are shingles and all of the finish is rough lumber. The roof is a gable roof with dormers on the sides. The whole construction is very attractive yet most inexpensive.

The plan of the house is a splendid one as all of the rooms are of good proportions and independent of each other. Closets are extra large. Besides these storage spaces we have a seat, bookcase, a large buffet, and a completely fitted kitchen cabinet. The dining room and the living room both have box ceiling beams and the common paneled wainscoting. This house is one which seems to please everyone from both an artistic and a utilitarian standpoint.

Cost, \$2200 to \$2600. Plans, \$15. Specifications, \$2. Material List, \$5.



California homes are models for all the world. Put California beauty in your home.

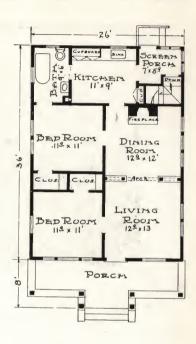


No. W-837.

Every line of this house indicates a perfect Bungalow. The porch roof is an extension of the roof of the house, and the entrance part is covered with a gable. The exposed ends of the rafters are cut in the same style as the verge boards of the porch. The columns are solid timbers resting on a wide cement coping. The cobblestones are of varying sizes and are very artistically put into the wall. The floor of the porch is concrete.

The plan of the house answers all requirements of the average small family. There is a cellar entrance from the screen porch, but as many Californians do not care for cellars, the space thus used in the plans can be made into a closet or used to increase the size of the porch. Both dining room and living room have the usual box ceiling beams and vertical paneled wainscoting.

Cost, \$1700 to \$2100. Plans, \$12.50. Specifications, \$2. Material List, \$5.



Using Stillwell Plans the Contractor works less, worries less, and earns more; while the Owner gets more for his money

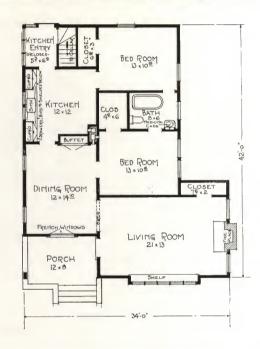


No. W-838.

This house is one of the earliest types of Bungalow architecture and borders closely on the older cottage style. But beauty in homes never grows old no matter how other styles may change. The house stands on a low brick foundation but the floor is the usual height above grade. The porch steps are concrete and the floor is wood. Walls are rough Bungalow siding painted gray. The wide overhang of the roof shows fancy curved rafter ends supporting molded galvanized iron hanging gutters.

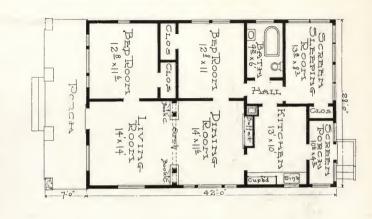
The low out-set window ledge and quintuple casements with transoms make a most satisfying living room. One of the superior points in the plan is the situation of the dining room in front, rather a difficult thing to arrange with economy of space in most Bungalows. Presenting a broad front, this is one of the most impressive five room houses.

Cost, \$1600 to \$1800. Plans and Specifications, \$12.50. Material List, \$5.



Stillwell Plans are a form of building insurance with the combination feature that you get more than your money back in the extra selling value of your house





No. W-839

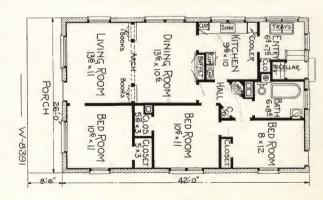
This Bungalow is simplicity itself, but really "classy" and not at all suggestive of the inexpensiveness of its construction. The walls are stained wide siding, but the porch gable has a finish of shingles. The porch floor is cemented and the heavy columns supporting the roof are cement blocks.

There are practically six rooms, as the sleeping porch is large and may be enclosed with hinged or disappearing sash which drop into the walls.

Cost, \$2000 to \$2300. Plans, \$12.50. Specifications, \$2. Material List, \$5.

Floor Plan No. W-8391 is a special plan with a similar exterior, except the roof is much steeper. This is built of solid brick. There is a half-size basement entered by stairs from a grade landing off from the enclosed porch.

Cost, \$2300 to \$2800. Plans, \$12.50. Specifications, \$3.



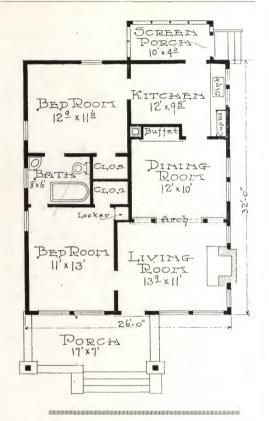


No. W-840

Anyone desiring a Bungalow just a trifle better finished than the average will find this worthy of serious consideration. The porch and pergola effect over the flower bed is the key to the beauty of this house. The gable is supported by substantial solid brackets. The porch pedestals and walls are what is locally called "blue brick"—a very hard brick, somewhat rough, and generally laid up in colored mortar. The floor and steps are cement.

The fireplace is of generous dimensions. Two rooms are made one by the employment of the arch idea. The bath is placed between the bedrooms, this being generally the best arrangement where the most economical use of space must be considered. A large screen porch behind makes a fine outside work room.

Cost, \$1600 to \$2000. Plans, \$10. Specifications, \$2. Material List, \$4.



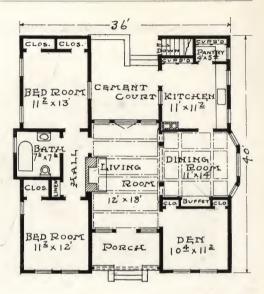
An ounce of prevention is worth a pound of cure.



California furnishes many beautiful examples of large houses in the so-called mission style, but very few really artistic small homes. This is the best example we have of the mission style exterior for a six-room house. The walls are framed up, sheathed, papered and plastered. The front windows are casements opening in. The roof is shingled and has tile hips and ridges. This is cheaper and on a small house looks about as well as an all tile roof.

The plan is that of a letter "H." The den is so situated that it can be used as a bed room. As the two main parts of the house are separated, a third bed room could be built on at the rear of either side. Some builders do not require a cellar; in which case the cupboard and stair space can be turned into a screened entrance.

Cost, \$2550 to \$3000. Plans, \$17.50. Specifications, \$3. Material List, \$5.



The average man doesn't know what a set of plans is, so he is quite apt to regard it as money thrown away. If you are willing to be shown, we will gladly send a set of Stillwell Plans to any bank or express office, with the privilege of fullest examination.

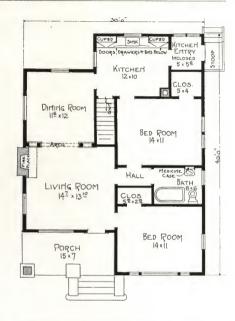


An artistic, just finished Bungalow—embodying some of the latest ideas in design—that will be even more pleasing in a fully developed setting. The porch work is gray sand-lime brick with white mortar joints. The walls are alternating wide and narrow widths of surfaced siding painted gray with pure white trimmings. Roof gutters are of the inconspicuous "hanging" type and supported by projecting rafter ends.

The roof is brown stained shingles.

The plan is rather an unusual arrangement, affording the utmost comfort in a fiveroom Bungalow. With a view to conserving wall and floor space the fireplace is located in a corner of the living room and the brick mantel projects but four inches.
An arch of the columned and buttress type separates the living room and dining room.
The commodious kitchen cupboard is a noteworthy feature of this home. This is built
from floor to ceiling, the upper side cupboards being suspended above a wide work
counter and drain boards. The cellar is located under the second bed room.

Cost, \$1700 to \$1900. Plans, \$12.50. Specifications, \$2.



Contractors do not like to draw plans. With those who do, it's only a matter of expediency—getting your name signed to the dotted line. For a house of no regrets, get a third party's plans
— Stillwell Plans



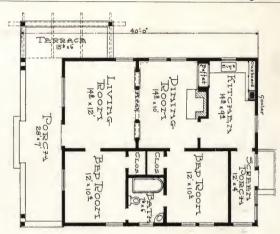
Here is one of the most effective treatments of a Bungalow inexpensively built. One roof, unbroken by gables or dormers, covers the whole house and porch. The pergola covered terrace adds much to the general attractiveness at an insignificant cost.

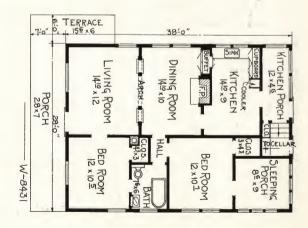
Plan No. W-843 (upper) is a simple arrangement for a complete five-room plan. There is no cellar.

Cost, \$1700 to \$2400. Plans, \$12.50. Specifications, \$2. Material List, \$5.

Plan No. W-8431 (below) is an enlarged plan which meets average requirements a little better. It provides a hall to the bath and a fine sleeping porch. There is a two-thirds basement. The roof is much steeper than the cut indicates.

Cost, \$2200 to \$2700. Plans, \$12.50. Specifications, \$2.

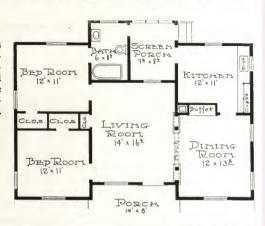


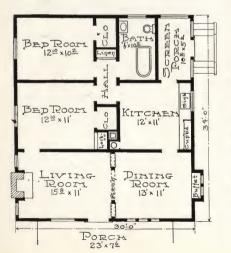




This Bungalow is 40x26 feet. The exterior is stained siding with painted trimmings. The porch is cobblestones and cement. The roof shingles.

Cost, \$1600 to \$1900. Plans, \$10. Specifications, \$2. Material List, \$4.





## No. W-8441

This home has a brick and cement porch, sided walls and shingle roof. There is no cellar, although one may be arranged for with inside stairs from the enclosed porch.

Cost, \$1700 to \$2000. Plans, \$10. Specifications, \$2. Material List, \$4.





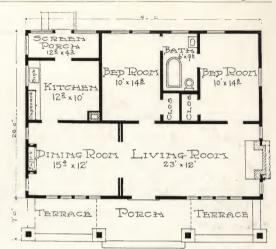
Broad front Bungalows always attract attention and this is one that creates especially favorable comment. The exterior is all shingled, trimmed with dark painted woodwork. The combination of roofed-porch and pergola-covered terrace on each side, has the advantage of giving plenty of porch room without excluding light from the rooms.

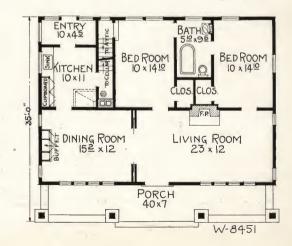
No. W-845—A mild-climate plan. This house has no cellar.

Cost, \$2000 to \$2500. Plans, \$12.50. Specifications, \$2. Material List, \$5.

No. W-8451 is a cold-climate plan with a one-third basement accessible from the kitchen. The roof has a greater pitch than the cut shows, making an attic that is 15 feet wide, 4 feet high at the lowest cut of the rafters and 9 feet high in the center.

Cost, \$2600 to \$2900. Plans, \$12.50. Specifications, \$2. Material List, \$5.





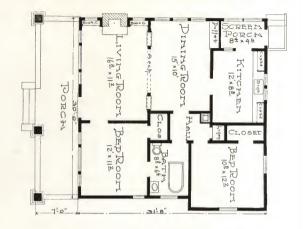


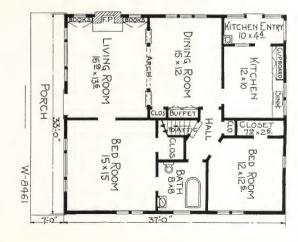
The porch is the feature of this design. The timbered gables over the entrance portion breaks up what would otherwise be a plain roof, more like W-843. The exterior is entirely siding and the porch is of all-wood construction.

Both plans are similar in arrangement. Neither has a cellar, but that need not affect one's selection of plans, as stairs to a cellar of desired size may be taken off the enclosed kitchen porch.

Cost of No. W-846, \$1800 to \$2100. Plans, \$12.50. Specifications, \$2. Material List, \$5.

Cost of No. W-8461, \$2200 to \$2700. Plans, \$12.50. Specifications, \$2. Material List, \$5.





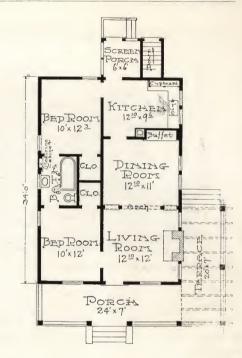


No. W-847

This house will appeal to those who require a modern five room house at the lowest cost consistent with satisfactory results. Specifications include shingle roof, rough siding, painted white trimmings, wood porch floors and cement steps. The side porch is a kind of terrace with pergola beams overhead. The columns and railings are an inexpensive combination of materials such as are found in any lumber yard.

The floor plan is so well laid out that not a foot of space is wasted anywhere. In many parts of the country fuel is so high that the fireplace method of heating is only occasionally employed. On this account it is sometimes well to locate the kitchen chimney so that a stove may be set up in the dining room. In addition to the usual conveniences of buffet, kitchen cupboards and medicine cabinet, there is a cellar easily reached by an outside entrance and having a grade door.

Cost, \$1600 to \$2000. Plans, \$10. Specifications, \$2. Material List, \$4.



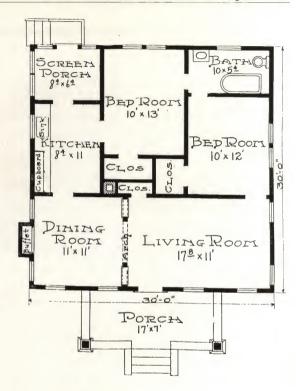
Stillwell Plans insure the best house at lowest cost



This is an inexpensively planned Bungalow, but the well designed porch gives it a "quality" look seldom found in homes of this class. The exposed timber finish and shape of pedestal and columns makes this porch different from all others. A simple gable roof covers the whole plan. All of the finish is surfaced and stained the same as the siding, but with a darker shade. The upper halves of the principal front and side windows are cut up in squares.

An open arch, with high paneled buttresses, divides the front into the principal living rooms. The living room has a closet and the dining room a buffet. The buffet is six feet, eight inches high, with glass doors above an open counter shelf recess, and drawers below it. There is a wide kitchen cabinet with about thirty feet of shelving besides drawers and bins.

Cost, \$1570 to \$2000. Plans, \$10. Specifications, \$2. Material List, \$4.



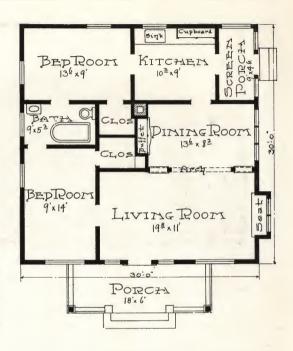
A Builder is known by the satisfaction he gives



Here is a delightfully simple, dignified little Bungalow. The gable roof with the broad side to the front creates an impression of considerably more width than thirty feet. The walls of the house are siding except in the porch gable, which is shingled. A very dark stain was used in this case; the sash are painted pure white. The porch floor is of wood, but the two steps are concrete. Except for the wide front window, all the living room and dining room windows are hinged casements.

The living room is very large and has a deep recessed seat with hinged bottom. The dining room is small, but provides the necessary accommodations. It will be observed that the chimney is situated so that it may be used from both the dining room and kitchen. Bedrooms are not wide but the necessary space is provided in additional length. Closets are large, and the screen porch is much larger than those commonly found in houses of this size.

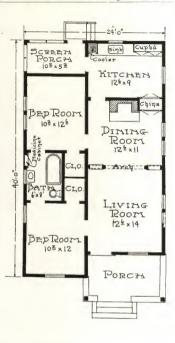
Cost, \$1550 to \$1900. Plans, \$10. Specifications, \$2. Material List, \$4.



Builder-made plans purporting to reproduce this house will have a different look and quality. Regret will never correct the mistakes made in home building







For a small house this is particularly well liked as it combines good looks and space at a reasonable cost. Employment of the cheapest of all building materials—wood—ought not always decide one's selection, but conditions so often beyond one's control make it the most popular material in America. The outer walls of this house are siding trimmed with white.

The plans are the same size but one lacks a bath room. In No. W-8501, however, this can be provided the same as in W-850, by cutting down the bed

rooms a little.

Cost of No. W-850, \$1500 to \$1800. Plans, \$10. Specifications, \$2. Material List, \$4.

Cost of No. W-8501, \$1350 to \$1650. Plans, \$10. Specifications, \$2. Material List, \$4.

Even if the owner is penny wise and pound foolish about furnishing plans, the Contractor can save time and money, as well as insure his reputation, by himself getting our plans and bills of materials





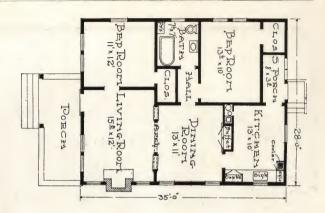
While there is nothing striking in the make-up of this little home, there is an indescribable charm in its graceful lines and home aspect. A part of the porch is roofed over and a part is open, but enclosed with a wall.

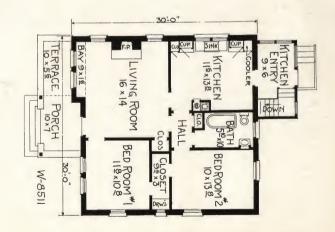
Plan No. W-851 is a model for a little five-room house. There is no cellar.

Cost, \$1500 to \$1800. Plans, \$10. Specifications, \$2. Material List, \$4.

Plan No. W-8511 is for construction with brick walls. It is an excellent arrangement of four rooms and has a cellar under the kitchen, reached from the high walled porch.

Cost, \$1700 to \$2000. Plans, \$10. Specifications, \$2.







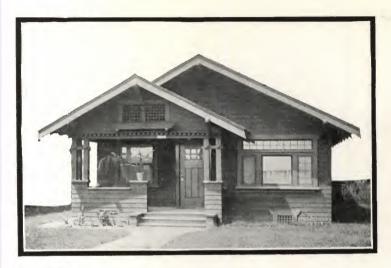
This Bungalow offers a different idea in porch design. In order to have a full width porch and to avoid a large gable such as we find in so many Bungalows, the portion over the entrance is built with a gable while the rest is covered with a hip roof. Otherwise the front might be like the ones on pages 38, 22 or 27. This is a fine looking house for the money and will make a most comfortable home.

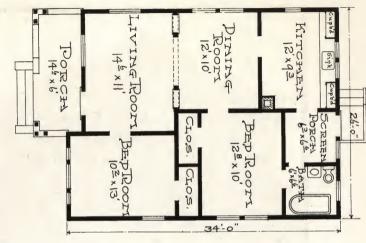
Buffet and fireplace details will be given with these plans on request.

Cost, \$1520 to \$1800. Plans, \$10. Specifications, \$2. Material List, \$4.

PORCHA
78 x45 ITCHE 125 x 910 BEDROOM 125×10' DIMING ROOM 125 x 108 CLO BED ROOM 11º ×11 PORCH

Contractors like Stillwell Plans because they eliminate controversy and please the owner





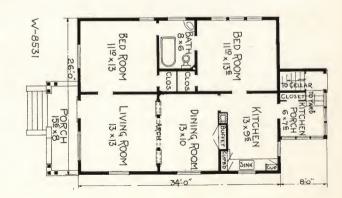
Here is a well-designed substantial looking Bungalow. The "something different" in the details of the porch and window treatment make it stand out from a street wholly built up of Bungalows.

Our original plan—No. W-853—is preferred by many who do not care to have the bath between bed rooms and cannot spare the space which a connecting hall takes away.

Cost, \$1250 to \$1600, Plans, \$10. Specifications, \$2. Material List, \$4.

Plan No. W-8531 is a special plan prepared to make larger rooms. It has a half-size basement under the kitchen and screen bed room.

Cost, \$1700 to \$2100. Plans, \$10. Specifications, \$2.

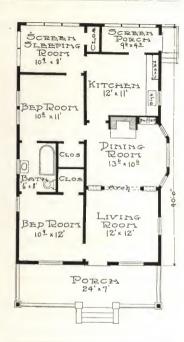




This is one of the most common styles in Bungalow design—all rooms and porch under one gable roof. Such houses are cheapest to build and therefore best adapted to a family of limited means. The house is covered with the ordinary dark stained siding; trimmings are a straw yellow. The porch is enclosed with a plain railing with square balusters; steps are cement.

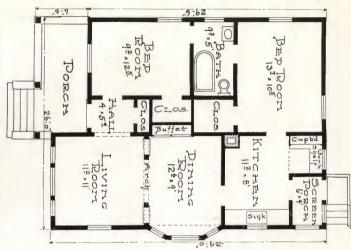
The plan is for five ordinary rooms, with a screen room which makes practically six. The right side is broken by a large bay window. The house has all the usual interior fixtures—columned arch, buffet, fireplace, kitchen cupboards, standard plumbing, etc.

Cost, \$1600 to \$2000. Plans, \$10. Specifications, \$2. Material List, \$4.



Building a home has to do with life and character itself. Beauty and convenience pay good dividends in making home life attractive to the boys and girls





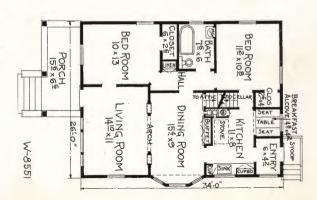
This picture shows one of the most pleasing types of small Bungalow homes. It looks big for its moderate cost. The walls are six-inch stained siding trimmed with cream color paint.

Plan No. W-855 is an arrangement that has been tried out and it has pleased many people. It is more on the cottage order, having an entrance hall and pantry. There is no cellar in complete plans, but a supplementary foundation provides one where needed.

Cost, \$1350 to \$1500. Plans, \$10. Specifications, \$2. Material List, \$4.

Plan No. W-8551 is a new alternate plan. It was especially prepared to accommodate the popular need for stairways and breakfast alcoves. There is a full-size basement.

Cost, \$1850 to \$2200. Plans, \$12,50. Specifications, \$2.





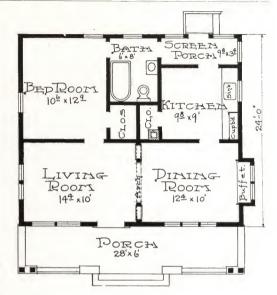
The objection to most little homes is that they look so cheap. A very little more money spent on the design and building just a little better makes such a great difference. No one of refined taste need to be ashamed to live in this little four-room house until a larger one can be built.

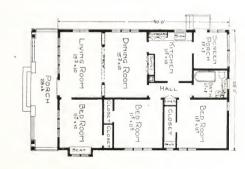
The exterior is entirely wood. The dormer in front and openings in the side gables provide good ventilation, but in a cold climate these should have removable windows. Plans do not show a cellar.

Cost, \$1250 to \$1600. Plans, \$7.50. Specifications, \$2. Material List, \$4.

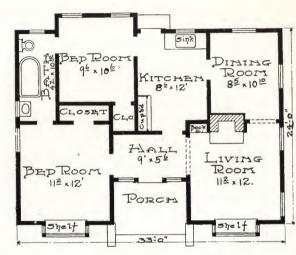
No. W-8561 (the small plan below) shows the same house with three bed rooms. It does not provide for a cellar, but stairs to one may be taken off the large back entry.

Cost, \$2000 to \$2400. Plans, \$12.50. Specifications, \$2.









This is an exceptionally pleasing house of the cottage-bungalow type. The exterior is entirely shingles, but would be beautiful in any other material, such as stucco.

Plan No. W-857 is an inexpensive arrangement of five rooms. Entrance halls in little homes are, in a sense, a waste of room, but a good many people still require them.

Cost, \$1200 to \$1500. Plans, \$7.50. Specifications, \$2. Material List, \$4.

Floor Plan No. W-8571 is one of our special, or alternate arrangements. The rooms are all large. The living room and dining room are connected with an arch-and-buttress effect which gives the living room plenty of light and creates an air of spaciousness. Foundation plans do not call for any cellar.

Cost, \$1700 to \$2000. Plans, \$10. Specifications, \$2.





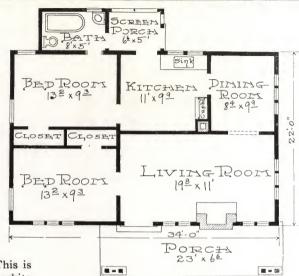
This is one of the most picturesque of all our little five-room Bungalows. This is due to the width, the unique porch treatment and the wide low roof covered with white roofing. The side walls are shakes, but where they are not obtainable, shingles may be selected.

In Plan No. W-858, the sidewalk and porch floor are flush, the step being at the door. There is no cellar.

Cost, \$1200 to \$1600. Plans, \$7.50. Specifications, \$2. Material List, \$4.

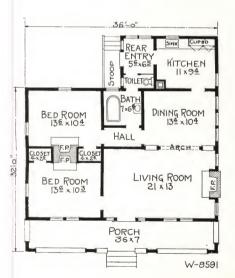
Floor Plan No. W-8581 is a slightly larger size for the same exterior. There is no cellar.

Cost, \$1400 to \$1800. Plans, \$7.50. Specifications, \$2.









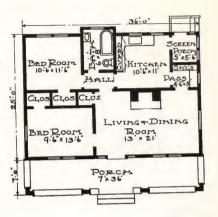
The "hip"—or four slope roof—if unbroken by dormers or gables, is undoubtedly the cheapest to build. This is a shingled house for which we have two plans—both without cellar or basement.

Plan No. W-859 is an arrangement of combined living room and dining room. There is a small pantry that could be utilized as a breakfast alcove.

Cost, \$1250 to \$1400. Plans, \$7.50. Specifications, \$2. Material List, \$4.

Plan No. W-8591 is arranged as a five-room house with three open fireplaces which the people of the South like so well.

Cost, \$1700 to \$2000. Plans, \$10. Specifications, \$2.



## The Business Man's Attitude Toward Plans in Building

Building is a business proposition of the first importance. It is unwise to plunge into it without careful consideration of what it means, both now and in the long years to come. The cost of alterations or additions is out of all proportion to the first cost of a house.

One can not get the right kind of a home for whatever the cost without scrutinizing the business side of it. It is too much to expect that the average contractor can deliver a 100% house on a hurry-up order based only on an inadequate outline plan.

The best homes—like all other successful undertakings in peace or war—do not merely happen. They are carefully planned. Comprehensive plans are just as important as a good foundation.

There is a vast difference in the plans offered by various architects. As the plans are the real terms of the contract, one needs to be very careful in selection. The price of plans is no indication of their value.

Don't buy any ready-made plans without a money-back guarantee and the privilege of checking by a contractor. Don't consider Contractor's plans—free or otherwise. This does not imply any dishonesty; it is a matter of method and efficiency and experience.

Contractor's plans are never complete and never clear or definite in the description of the all-important little points of design and construction. Misunderstandings result.

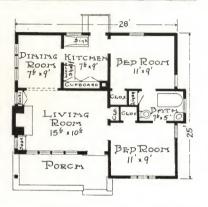
Let the question of plans be one of who can give the best plan service. Building costs too much to take any chances. Divide the cost of plans by only five years of the life of the building and see how cheap they are. What is \$10 compared with every thousand dollars of investment that is involved? As a matter of business, plans are indispensable.



Here is a complete five room house, and while the rooms are small they have most of the up-to-date conveniences. The dining room is as small as a breakfast room in many large houses, but for a small family will answer every purpose. The kitchen has a complete and compact cupboard equipment, also a built-in work table.

One could effect a substantial saving by omitting the fireplace and built-in features at the end of the living room.

Cost, \$850 to \$1000. Plans, \$7.50. Specifications, \$2. Material List, \$4.



# THE PART WOMEN PLAY IN THE BUILDING OF HOMES

Homes are built for women mostly, so why shouldn't they be planned under the direction of women?

One of our lady clients recently remarked that the favorite in-doors pastime of two of her sisters is the planning of future or dream homes. Whether they have real prospects of building or not, it is a pastime that will some day bring a reward.

It is unfortunate for them that so few women seriously take up the question of plans for their own homes. Most houses are man planned (by contractors) and that means they are inadequately arranged and equipped for the housewife. It isn't given to the average man or the average contractor to fully appreciate these things.

Just as soon as there is any prospect of building, the housewife should get busy—she should be the first one on the job. She should firmly insist that the plans be worked up in detail by an architect, preferably by one who specializes on plans of houses of moderate cost.

Speaking from our own experience, we find that many of our very best plans are prepared under the advice and criticism of women. The average man hasn't the insight, the time or the patience to develop a perfect plan. The woman is fortunate whose husband is willing to delegate the selection of plans to her.

Contractors have occasion to draw only a few plans a year and then only as a matter of necessity in order to get the jobs. Now that necessity has largely passed, for the plans of home-planning experts are incomparably superior, and the moderate cost is invariably saved when the house is done. This is the

day of the specializer. The contractor who hasn't architectural training can't afford to bother with plans.

Very often, contractors submit to us some new floor plan to be developed and improved. If advantage is taken of our sketch offers, a practical plan is prepared. Usually this is sent back for approval and correction by the future mistress of the house. If the contractor's preliminary estimate is satisfactory, the plans are returned to us for final completion.

The type of contractors who take advantage of these services or advise the purchase of any ready-made plans that seem satisfactory are the ones who do the right thing by the owner. In the first place this proceedure creates confidence in the contractor and usually he is favored against mere price competitors. The owner gets a home that meets expectations. The contractor has a standing advertisement and good will that pulls business for many years.

## THE TRUE COST OF BUILDING FROM STILLWELL PLANS

Our cost figures include excavations, solid brick or concrete walls under the entire house (including porches), concrete cellar floors, carpenter work, plastering, plumbing (including fixtures), painting (outside two coats, inside enamel work five coats, stained and varnished work three coats), electric wiring and all hardware. The cost figures do not include a heating plant or electrical fixtures, as both items are usually separate contracts and there is a wide range in cost. Building permits, water and sewer connections, sidewalks or anything outside the house proper are not considered here. Costs are based on war-time prices.

There are many differences of opinion regarding the accuracy of the cost estimates on our plans. We believe them a safe average of the whole country, but since conditions are never the same, we advise prospective builders to submit the working plans to local contractors. To make this easy, we offer to exchange plans or refund the price, if bids are not satisfactory.

Contractors' estimates or bids include materials, labor and profit. Now in making a preliminary estimate, contractors can not afford to spend much time in figuring materials. To get all estimates down to safe and close figures, you should have all contractors figure the same material list as well as the same plans.

Don't expect your contractors to give an accurate estimate from the limited information in the preceding pages. There are a thousand-and-one things in the plans and specifications that they know nothing about. To be safe, or to make it easy to reduce later bids, or to substitute their own plans, they are likely to figure too high in estimating from the floor plans and pictures in this book.

There is a difference in the cost of labor, materials and contractors' profits in the East and West, North and South. There is a difference in the same state and in the same county. It makes a big difference if you want a full size basement, tiled bath and kitchen, luxurious plumbing, all hardwood floors, hardwood trim, etc., etc., or whether you will be satisfied with a half size basement (thoroughly warming the floors and large enough for ordinary requirements), white enameled plaster bathroom and kitchen, good quality plain plumbing, oak floors in only the two or three principal rooms, beau-

tifully figured and stained soft wood trim, etc., etc.

Stillwell homes are planned for the least expensive methods of construction consistent with substantial and pleasing results. Size for size, they can be built as cheaply as any houses in the world.

Having furnished plans for several thousands of homes throughout America, we believe we are as familiar with building conditions and costs in the different states as any architects. The universal experience of architects is that contractors' bids are likely to vary as much as twenty per cent and this variation is not confined to any locality—it is common to all.

## TAKE ADVANTAGE OF THESE FIVE OFFERS

TAKE ADVANTAGE OF THESE FIVE OFFERS AND GUARANTEES IF YOU WISH TO KNOW THE ACTUAL COST OF BUILDING FROM ANY STILLWELL PLANS. At the same time see what real plans are like. It is perfectly simple and you are absolutely protected.

#### GUARANTEED MONEY-BACK, EXCHANGE, C. O. D. AND PLANS-ON-APPROVAL OFFERS

- MONEY-BACK OFFER—(i). Remit with order and we will send plans pre-paid by return mail. If they do not prove to be what you want, return them within 10 days of receipt and we will refund all your money.
- EXPRESS C. O. D. OFFER—(2). Plans sent C. O. D. with privilege of examination.

  BANK C. O. D. OFFER—(3). We will consign plans to your bank with special instructions to allow examination and contractor to figure for cost.
- SPECIAL CONSIGNMENT OFFER—(4). Plans consigned on approval direct to any firm or individual, but a certified check (which we will hold) must accompany such request as a guarantee that plans will either be paid for or returned within the 10 days limit allowed for inspection. If we don't hear from you by the expiration of 10 days plus the time required for the transmission of mails, we will then deposit the check. Should you not want to keep the plans and send them back within the 10-day limit, we will return the check.
- EXCHANGE OFFER—(5). If, within 30 days of the receipt of plans, you decide they are not just what you want, you may return them and select any other ready-made plans in exchange.

  Or, return them within 30 days and credit for what you have paid will be applied in full upon the cost of special plans.

NOTE:—All plans returned under the above offers must be returned in good condition and must not be used or copied.

A remittance must accompany all orders, as we do not consign to firms or individuals. Otherwise plans will be sent C. O. D. regardless of references or financial ratings. In this way service is economized and prices to all purchasers brought to the lowest possible point by the elimination of unnecessary correspondence and the keeping of accounts.

## CHANGES IN PLANS

Minor changes that do not alter construction can be arranged without additional expense. Such changes can be written on the blueprints or in the specifications and general contract.

We will gladly advise as to the practicability of changes. On request we will note the changes in ink on the blueprint.

Occasionally fire-resisting roofs are wanted where plans call for wood shingles. In such cases, slate, asbestos shingles, etc., can be specified. Similarly, other materials may be substituted by stipulation and changes in dimensions arranged for.

Our specifications are specially prepared with open blank spaces for interlineation where there is any possibility that the owner may want to dictate his own selections. This is an advantage as it makes it easy to figure cost according to quality. Cost can be controlled to quite an extent by what is selected.

## REVERSED PLANS

There is no extra charge for reversing plans to suit location.

## COST OF SPECIAL WORK

The probable extent of the work required to make the plans right fixes the quotation. For simple alteration sheets to accompany the regular stock plans, the charge is small. For complete revision of plans or for entirely new plans, the charge may be double the list prices.

We will not start work until authorized. If you are in a rush and willing to have plans started without a quotation, send the price of similar book plans and we will deliver the plans C. O. D. the balance, which will be reasonable.

## WRITE FOR SPECIAL PLANS

On account of our many years of experience, we can make satisfactory plans to meet individual requirements by correspondence and without personal interviews. Sketches seldom need to be submitted more than once and we draw up special plans as quickly as is consistent with best draftsmanship. Remember that we are only three or four days by mail from Chicago and you can depend upon prompt service, no matter where you are.

In writing to us about building according to your own ideas, do not fail to give us definite data asked for in the attached blank. Enclose all drawings or cuts that may help to explain your ideas and do not hesitate to write copiously. That always simplifies matters wonderfully. Advice by letter is freely given. We always try to answer correspondents in an understandable way that makes it quick and easy and profitable to take advantage of the Stillwell plan service.

In this connection, however, it is our experience that it frequently requires at least a pencil floor plan to explain some things most fully, and in a way that is of most value to the correspondent. Very often some seemingly simple changes make advisable a material alteration of an entire plan.

Naturally, the individual correspondent does not stop to think that, while a single letter and a floor plan sketch may not take much time, an aggregate of hundreds of letters carefully answered means weeks of hard work. We are willing to give ordinary advice freely. But a special letter service with a sketch costs money,

If you want to know just how your ideas will work out practically, or if you want us to submit original ideas on approval, we are glad to send tentative pencil plans. If you think it is worth while for us to study your building problem to the extent of preparing a sketch, we propose that you share this expense according to the following schedule: 

## SPECIAL SKETCH OFFERS

Fill out the accompanying information blank and sketch out your arrangement as best you can on the sketch sheet in the front cover of the book. We can then understand just what you want and we will incorporate your ideas and develop them into an accurate

If the sketches are for a story-and-half or two-story house in which the arrangement depends partly upon the design of the exterior or the shape of the roof, take advantage

SKETCH OFFER NO. 1

For floor plans only the charge is 25 cents for each principal room and stair hall.

SKETCH OFFER NO. 2

For floor plans with front and side elevations the charge is One Dollar for each principal room. 

#### FINE LOOKING

I have just finished a Bungalow for Mr. M. E. Converse from your plans. It is a fine looking building, FRANK S. CHENEY. Builder and Contractor.

Winchendon, Massachusetts.

#### CONTRACTOR GIVES SOUND ADVICE

. . . Now I have a personal friend who is a good carpenter and contractor, whom I will want to handle the whole job for me. Of course he could draw his own plans, but I have shown him your books and he has advised me to get your plans, as they would probably be more complete than he would care to make. He has known of your Company for a number of years, and thinks highly of your plans.

G. A. DUNCAN.

Bellingham, Washington,

#### ATTORNEY RECOGNIZES VALUE OF PLANS

Enclosed please find check for duplicate plans of your

Will say that plans and material list are thoroughly satisfactory, and contractor claims they are better than some of the plans furnished in Fort Wayne, and compare very favorably with work of Chicago and New York architects.

O. E. FUELBER.

Fort Wayne, Indiana.

Attorney.

#### MILL MEN ADVISE COMPLETE PLANS

Enclosed find check for which send me plans and specifications of the Bungalow -. I am a carpenter and mill man of several years experience and am getting these plans for people who are going to build. . . . They think to build a good home that it is not necessary to have plans, but I have explained that it would be more satisfactory to both parties, contractor and owner, as they want to contract the job.

R. O. CASSITY.

Ingomar, California.

Savre Pa

Builder.

#### PLANS FOR CONTRACTOR'S OWN HOME

The plans arrived in due time and I am well pleased with them. I will be glad to send you a picture of the house when it is completed.

L. L. CARMAN.

Contractor and Builder.

#### NEVER WORKED WITH BETTER PLANS

I have my house nearly completed according to plans and specifications furnished by you. . . . I am very much pleased with the house and the contractor says he never worked with better plans. . . . Everything is entirely satisfactory.

W. E. PHELPS.

Garland, Utah.

#### BEST READY-MADE PLANS EVER USED

We are building Bungalow No. --- according to plans purchased of you some time ago. I would appreciate very much advice from you as to the most attractive scheme of outside painting. . . One builder was very much taken with your plans, saving they were the best readymade plans he had ever used.

MRS. KARL D. BICKEL.

McGregor, Iowa.

#### BUILDERS LIKE TO USE GOOD PLANS

I used your plans sent to me. I like it very much and now am sending for more.

S. W. BLIVEN. Contractor and Builder.

Dyersburg, Tennessee.

#### PLEASED AND NO CHANGES REQUIRED

I have just completed a Bungalow for Mr. E. A. Dve. built from your plan ---, and it is said by everybody to be the finest building in town. No changes were made except to put window sash in the screen porch to match the balance of the house.

Logan, Kansas.

L. L. RUNDLE. Contractor and Builder.

#### PLANS COMPLETE

The plans and specifications which you sent me through the First National Bank here were received and have given them careful consideration, . . . The completeness with which these plans have been gotten out is worthy of congratulation.

H. M. SEAGERS. Corona Typewriter Company, Inc.

Groton, New York.

EXPERIENCED BUILDERS USE PLANS

We are extensive bungalow builders, and greatly interested in your designs and plans. Enclosed please find order for two sets of plans for Bungalows, and check covering cost of same.

FOREST PARK IMPROVEMENT CO. New York City.

#### SATISFACTORY AFTER TEST OF YEARS

Several years ago I purchased two sets of plans from you, and the houses proved very satisfactory. I am planning on building another house here and ask . . . that you send plan No. ---, in your West Coast Bungalows.

W. R. KRAPFEL.

Centerville, Iowa,

Builder.

#### CONTRACTORS WELL PLEASED

We find that in the erection of the Little Bungalow --we are in need of a duplicate set of plans, and are en-closing check for same. We are well pleased with the original plan. FOWLER BROTHERS.

Riverdale, California,

WORTH TWICE ORDINARY ARCHITECT'S PLANS

. . . In regard to your plans of houses and Bungalows. I honestly believe they are worth twice (if not more) than what one pays an architect for. They are all clear so any one can understand them.

Saybrook, Illinois.

L. J. EASTERBROOK. Lumber, Lath. Roofing, Cement.

CONTRACTOR PLEASED WITH HIS OWN HOME

. . I have a good photo of my home which I built from your plans. Shall be glad to send it to you if you care for same.

Lafavette, Indiana.

S. S. PALMA. Contractor.

PLANS GOOD FOR THE SOUTH

I used one of your plans last summer in building a Bungalow and I like it very well. I expect to build three or four houses this year and will probably get all the plans from you.

C. C. BELL.

West: Monroe, Louisiana,

#### THE SECOND BUNGALOW

. . This will make the second Bungalow I have built by your plans. The first turned out most satisfactorily. FREDERICK M. JOHNSON.

Napa, California.

CLIENT WELL PLEASED

Beg to say that the plans for the Bungalow were received by express today and my client seems to be very well pleased with same.

ALFRED G. PAGE. Contractor and Builder.

Elizabeth City, North Carolina.

#### HAS BUILT SEVERAL WHICH SOLD WELL

I have built from the plan which I recently purchased from you, which has turned out very satisfactory, and I now write for information in regard to others,

SIDNEY RANKIN.

Olympia, Washington.

#### ENJOY IT VERY MUCH

Two years ago I sent for your booklet . . . and later I had plans of a little Bungalow from you. We like the little Bungalow very much and enjoy it so much that we are thinking of building another. St. Petersburg, Florida. C. W. WAGNER.

#### PRETTIEST BUNGALOW IN TOWN

Enclosed find a postcard picture of my Bungalow, the plans of which I had you make for me this Spring. . . . Everything worked out O.K. We have been complimented as having the prettiest Bungalow in town, Franklin, Tennessee. DR. SAM WHITE.

#### - PLANS EARN A BONUS OF \$10

Enclosed find \$10 for the completion of the plans. I received both sets and they are satisfactory in every way. I'll let you know when its finished and send a nicture

Thanking you for the changes in the plans you suggested, and hoping that you will always have success. I remain.

> GEO. M. MOORE. Pres. First National Bank.

Jackson, Minnesota.

#### PLANS PLEASE IN TEXAS

The plans received last week, and am very much pleased with them.

J. C. MARTIN. Secretary Cameron Cotton Oil Co.

Cameron, Texas.

#### BANKERS GENERALLY BUY COMPLETE PLANS

I ordered a set of plans from you during October or November of last year. . . I am very well satisfled with the showing of the building as it progresses.

D. D. LA BAR. President First National Bank.

Brainerd, Minnesota,

#### IN ALBERTA, CANADA

Last summer you furnished me with the plans for a home. It is nearly completed, and very satisfactory. S. B. SMITH. Mountain View, Alberta.

#### EVERYTHING WORKS OUT FINE WITH PLANS

Am getting along fine with the Bungalow. Everything is working out fine.

DR. J. W. WARREN.

Houma, Louisiana.

## Page 64

#### PLEASES CONTRACTOR, OWNER AND FRIENDS

. . . I am taking pleasure in giving you a recommendation on the Bungalow I built from your plans two years ago. It was through Mr. E. C. Cole, our local contractor, that I sent for the blue prints and specifications. This Bungalow has given entire satisfaction, especially in cold weather. It is neat in appearance, snug and warm. The interior gives a most pleasing effect, This Bungalow is one of the most compactly arranged houses one could desire. It is certainly a labor saver for a woman and it gives all the convenience that a woman wants. There is just one more thing I wish to mention, and that is this—there have been dozens of people who have viewed this Bungalow, inside and outside, and all were more than pleased.

Spencerville, Ohio.

RAY H. BAUM.

#### MORE THAN SATISFIED

. . . Have my house almost completed, and am more than satisfied with plans bought from you. C. N. HARMER. Pratt. Kansas. Peoples Bank.

#### PLANS RIGHT

. . We have gone over the plans and they seem to be just right and I don't see how any improvement could be made. I certainly have had lots of pleasure with them. and hope to get at the building this summer. Eaton, Colorado. BRUCE G. EATON.

#### BEYOND EXPECTATIONS

. . My house is nearly completed and hope to be able to send you some photographs of it soon. We are very much pleased with it, in fact, it is clear beyond our expectations.

Decatur, Illinois.

P. H. WIRE. Herald Ptg. & Stationery Co.

J. L. BROWN.

#### COULD NOT AFFORD TO BUILD WITHOUT PLANS

Plans ordered some few days ago received, and after looking over them very carefully, I find they are all O.K., and am satisfied with them in every respect. Considering the small cost, I do not see how any one could afford to build a Bungalow without them.

Winters, Texas.

#### ADVERTISES OWNER AND BUILDER, TOO

I saw Mr. E. J. Schadt's Bungalow yesterday, which he explained was built from your plans. This is a very pretty little home and is indeed for you an advertisement, though of the silent kind. We found Mr. and Mrs. Schadt most hospitable and very generous about showing us through the house. We felt like their Bungalow could not be improved to meet our requirements. . . B. W. GILBERT.

Wilmington, North Carolina.

#### MUCH DELIGHTED

I am figuring on building some more Bungalows. We are very much delighted with our Bungalow built from your plans.

MRS. W. B. BRIGHAM, Jr.

Augusta, Georgia.

#### HANDY MAN FOLLOWS PLANS EASILY

I am not a carpenter by trade but have always been handy with tools and had first class success from the beginning. Though not a builder. I had no trouble in understanding your blue prints.

Really the house is so easily warmed, I feel like I made a mistake in installing a furnace. My friends say it is the classiest Bungalow in Modesto.

Modesto Cal C. M. SMITH

#### BEST OUT OF 200 BUNGALOWS

. . . Enclosed you will find three photos of one of your Bungalows I just completed at Pocono Pines; it is without a shadow of doubt the most artistic and best arranged Bungalow in the mountains, and that is saying a whole lot as there are at least two hundred of them there. . . . Your plans for this Bungalow were entirely satisfactory in every respect.

Bethlehem, Pennsylvania

LEIGH R. MYERS.

#### PLAN PRICES HIGHER BUT BEST BUNGALOW IS MOST COMPLETE AND UP-TO-DATE IN TOWN

. . . The Bungalow built from the plans I ordered from you gets the praise of being the most complete, upto-date Bungalow in the town, and I believe ought to be the means of selling more of your plans this Spring, as I now believe that there will be considerable building done here again this year. . . . Although your prices are higher than the Chicago and some other firms, your plans are more complete, and I hope you will hear from this place with several orders.

Harrison, Arkansas.

H. W. REDUS. Prop. Universal Roller Mills.

#### PLANS WORKED OUT FINE

I thought I would tell you that the plans worked out fine, and am well pleased with the house; its sure a good looking little house.

Halstead, Karsas.

O. R. MANTELE.

#### STILLWELL PLANS ARE USED ALL OVER THE WORLD

Herewith please find a photograph of the house I have erected. We and our friends are pleased with the appearance and comfort afforded which is a great satisfaction.

Hamilton East, New Zealand.

P. Y. WHITE.

to send then express C. C Or, if y sonal check, don't hear : send them b	Address  Note.— or to a banl	Name	Remarks:	Page	You mayou will ref	E. W. STILLWI 122 West Th Dear Sirs:				1 1 1 1 1 1 1 1 1 1 1	illustra	(78) Names	(76) Quality (77) When
express C. O. D.  Or, if you prefer to have plans consigned direct to you on approval, send a certified personal check, requesting us to hold it until you have had time to examine plans—10 days. If we don't hear from you, we will deposit the check. Should you not want to keep the plans and send them back unused within the 10 days' limit, we will return your check.	Address			BOOK	d the following plans. the purchase price if fo ood condition within 10 c	E. W. STILLWELL & CO., 122 West Third Street, Los Angeles, Cal. Dear Sirs: Freelessed is	Order Blan	TEAR O		-	illustrated information about homes?	Names of contractors, real estate firms	(76) Quality and number of coats of inside paint? (77) When do you expect to start building?
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# STILLWELL PUBLICATIONS

Before building, one needs to get all kinds of printed information about houses. Even in building a small house, one can get useful ideas from plans of larger ones. Plan pooks and popular home building magazines are

In every community there is a tendency to fallow habits in building. The following or plans from local sources perpetuates more or less of a civilarity in many homes. Outside ideas from other sections are of practical value. There is a distinct.

advantage in getting plans from architects of other localities,

Every prospective builder should have the following applications. Every contractor should have them in his library. Every real estate office should have there or display to summare a demand for better homes. Combermen should have them to show prospective tustomers.

REPRESENTATIVE CALIFORNIA HOMES .. Price 60=

Forty-four houses with 53 plans of six to len course costing \$2500 to \$7000. One-half are either two stories or story-and-B-ball,

WEST COAST BUNGALOWS ..... Price 60c. 31200 to 52500. These are one-story burgale we don't having actic stairwess.

LITTLE BUNGALOWS..... Price 40c Forty one-store buyerlows with floor plans of four fire and six rooms, costing \$500 to \$2000.

Shows 17 garages and gaves depailed entire and post-search more corporate works. painting, hardware and labor. This folder slao contains four He Lore homes of veron to ten room; coming \$4000 to \$9000. In additing there are nine double honoalous. and small spartments with noor name.

## SPECIAL COMBINATION OFFER.

Send \$1.50 and get all three large from such Special Plan Book and Garage Folder Free

E.W. STILL WELL & CO., 410 Hanna Bldg., 122 W. 3rd St., Los Audeles, Cal.

## SPECIAL FLOOR PLAN BOOK Price 25c.

Floor plung only, of carry special plans and alternate plane of houses in "Representative California Homes." Also a few alternate plans for houses in "West Coast Bungalows" and "Little Bungalows."

This is a small 64-page book with over 75 plans. Every owner of a copy of "Representative California Homes" should have a copy of this book and it will he of interest to others to analy the surprising vertery of room arrangements possible in a home

## GUARANTEE

we will rejund your

All books sent pre-

STILLWELL PLANS GIVE NATIONAL SATISFACTION